

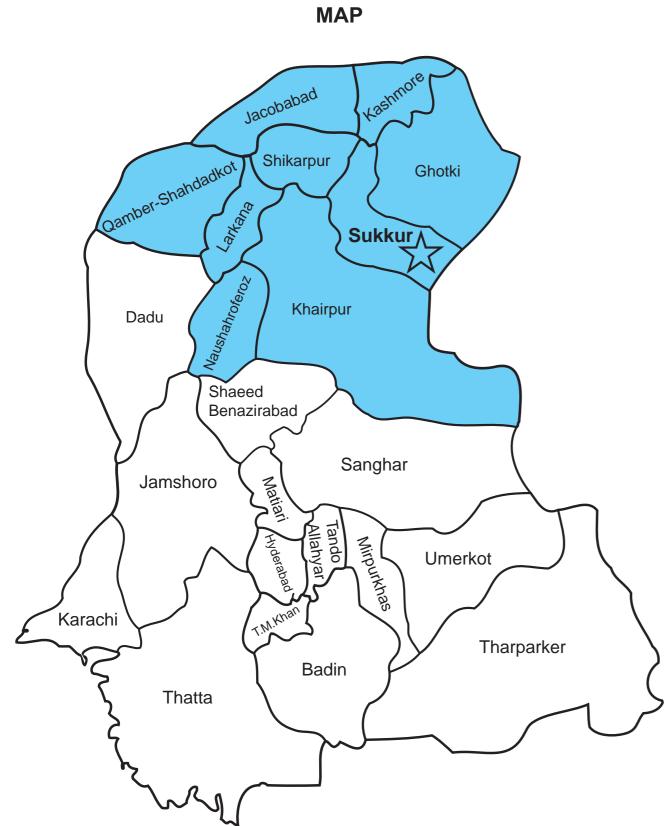


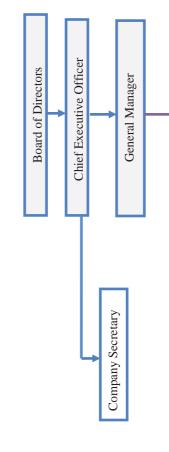
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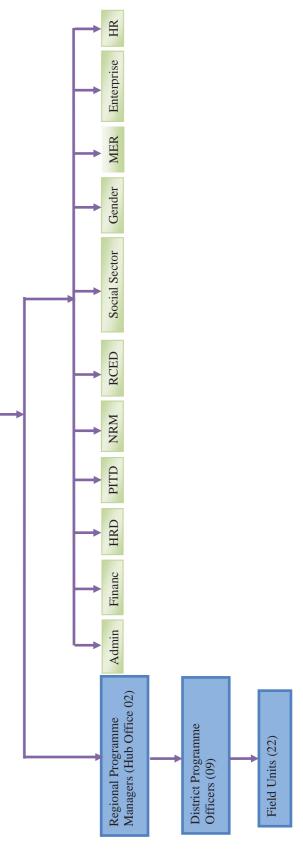


Sindh Rural Support Organization Annual Report 2007-08

|SRSO Organogram







Map of the province of Sindh, in Pakistan. The areas in blue are the working region for SRSO.

# Annual Report (July 1, 2007-June 30, 2008)



# Sindh Rural Support Organization

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## Acronyms

AKRSP CLEW CMST CMP-II CO CPI Cr. O DCO DWHP F M FW GAD GoSindh HRD(U) IMS MER(U) MIS MER(U) MIS MER(U) MIS MTDF NRM NRSP NWFP PAX PITD(U) PO PPAF PRA PSC RCED(U) SM(U/T) SO SRSO ToT	Agha Khan Rural Support Program Community Livestock Extension Worker Community Management Skills Training Crop Maximization Project II Community Organization Community Physical Infrastructure Credit Officer District Coordination Officer District Coordination Officer Drinking Water Hand Pump Female Male Field Worker Gender and Development Government of Sindh Human Resource Development (Unit) Institute of Management Sciences Monitoring, Evaluation & Research Management Information System Medium Term Development Framework Natural Resource Management National Rural Support Program North West Frontier Province Participants Physical Infrastructure & Technology Development Program Officer Pakistan Poverty Alleviation Fund Participatory Rural Appraisal Poverty Score Card Rural Credit & Enterprise Development Social Mobilization (Unit/Team) Social Organizer Sindh Rural Support Organization Training of Trainers
ToT UC WWF	Training of Trainers Union Council World Wide Fund for Nature
	vvoliu vviue fund for inature

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## **SRSO Profile**

Based in Sukkur, Sindh Rural Support Organization (SRSO) is not for profit organization registered as Company under Company's Ordinance 1984 bearing Registration Certificate No: K 09377 of 2002 – 2003 dated May 29, 2003.

A strong Board of Directors (representing all walks of life) is responsible for all the policy decisions while Chief Executive Office is charged with implementation of the Programme with help of Professional Team:

#### • Composition of Board:

1.	Mr. Shoaib Sultan Khan House No 8, Agha Khan Road Islamabad	Chairman	7.	Dr. Muhammad Suleman Shaikh Secretary, Board of Trustees. SZABIST Shaikh Sultan Trust Building Karachi	Member
2.	Mr. Ghulam Sarwar Khero Additional Chief Secretary (Development) Government of Sindl	Member	8.	Dr. Rashid Bajwa Chief Executive Officer NRSP 46, Agha Khan Road, F6/4, Islamabad	Member
3.	Brig: (retd) Akhtar Zaman	Member			
	Chairman Employees Old Age Benefits, Karachi		9.	Barrister Naim-ur-Rahman C-11/2, Sidco Avenue Centre PIA Office Karachi	Member
4.	Mr. Muhammad Ishaque Lashari	Member			
	Secretary Local Government, Katchi Abadis and Spatial Department Government of		10.	Begum Saeeda Soomro Circuit House, Jacobabad.	Member
	Sindh, Karachi		11.	Ms. Faryal Hussain Khan Advocate,	Member
5.	Mr. Mumtazur Rehman Khan, Secretary Finance Department, Government of Sindh, Karachi	Member		91, Khyaban e Rahat, 22nd St Phase VI, DHA, Karachi	
			12.	Begum Liala Sarfraz	Member
6.	Syed Ghulam Nabi Shah Secretary Law Departmenr Government of Sindh, Karachi	Member		Vice President APWA and Chairperso Phipsons Co. Pakistan Private Ltd, Mandvi wala Chamber, Talpur Road, Karachi	n,
Sŀ	RSO Annual Report 2007-2008				

13.	Mr. Suleman G. Abro Exective Director, SAFWCO House 248/49, Shahdadpur Coop	Member	21.	Juc	r. Muhammad Nazar Memon dicial Town Islamabad	Member
	Housing Society, Shahdadpur		•		SO Company Secretary: : Ghias Mohammad Khan	
14.	Dr. Sono Khangrani CEO, Thardeep Rural Dev Prog	Member			anager Finance SRSO	
	Near Dargah Hussain Shah Sirani Mithi, Tharparkar		•	M/	SO Auditors: 'S Ford Rhodes Sidat Hyder & Co. artered Accountants,	
15	Mr. Fazallulah Qureshi	Member			lartered Accountants, View Building, 4-Bank Square,	
10.	House 154, St $\#$ 98, I – 8/4 Islamabad	Wiember			hore Pakistan	
			•	SR	SO Banks:	
16.	Mr. Tasneem Ahmed Siddiqui	Member		1.	Habib Bank Ltd	
	Chairman, SAIBAN				Sindh Sect Branch	
	GRE-319 (2-B), Britto Raod				Karachi	
	Garden East, Karachi			2.	First Women Bank,	
					Queen Raod, Sukkur	
17.	Mr. Arif Hussain	Member		3.	Bank Al-Falah, Sarafa	
	Architect and Planning Consultant				Bazar, Sukkur	
	37-D, Mohammad Ali Housing Society	/		4.	PICIC Bank, Queen Rd	
	Karachi				Sukkur	
				5.	Allied Bank Limited	
18.	Mrs. Mehtab Akbar Rashdi	Member			Mohammad Bin Qasim	
	Secretary Culture Dept				Road, Sukkur	
	Govt of Sindh, Karachi			6.	Askari Bank Ltd, Sarafa	
					Bazar, Sukkur	
19.	Mr. Ghulam Mustafa Abro	Member		7.	My Bank Ltd, Marich	
	D 15, Akbat Apartments			0	Bazar, Sukkur	
	Bleak House Road, Civil Lines			8.	Habib Metropolitan Bank Ltd	
	Karachi				Shaheed Ganj Branch, Sukkur	
20.	Mr. Azar Ayaz Executive Director, The Researchers, Suite 6, 2nd Floor, Malik Complex 80, West, Blue Area, Jinnah Ave, Islam	Member nabad				



## Foreword by CEO

The expansionary process and increase in Micro-Finance during 2006-07 resulted in problems like increased PAR (Portfolio at Risk). Due diligence process revealed that there was lack of monitoring at the district level and some communities were taking advantage of lax attitude of Social organizers and Credit Officers and indulging in connivance to abuse the facility of Micro-Credit.

On the other hand, Physical Infrastructure Sector benefitted more communities. However, Community Organization (CO) formation process did not benefit from the valuable input by SRSO, with the support of PPAF. It was observed by the Board that there was lack of Field Monitoring and District Officers were not performing their functions. There was gap in information sharing with the Head Office. Monthly Progress and Planning Meeting (PPM) was the only source of exchanging and discussing different interventions.

It was realized that if District Officers were not performing to the scale and with weak monitoring system, it may result in distorted programmes and loosing the opportunity of benefitting communities. Office of the General Manager (GM) became hostage to misinformation and loose Field Management.

Board therefore, decided to decentralize and put in place two (02) Regional Hub Offices; one at Shikarpur and other at Khairpur. Simultaneously, the office of General Manager (GM) was kept in abeyance. CEO was made responsible to supervise the field with the support of Hub Offices.

Qualitative changes were made in Micro-Finance disbursement. Indeed for sometime, further loaning was stopped and Hub Offices were requested to evaluate the RCED operations.

Subsequently, three actions were recommended:

- 1. To capacity built Credit Section and Credit Officers;
- 2. Limit disbursement for Livestock and encourage Enterprise and Agricultural inputs;
- 3. Decentralize (Financial Part) and issuing cheques to the communities from Hub Offices.

These actions resulted in consolidation of SRSO interventions and opting for damage control. By the time, the author of this note-left SRSO (end of June 2008) he was conscious and satisfied that SRSO is an Organization that has great capacity to serve the communities.

Most valuable contribution came from the Chairman Shoaib Sultan Khan, who very kindly suggested ways and means to put in place second generation Social Mobilization with CRP as the lynch pin of community Organization. With his guidance SRSO became the pioneer organization to introduce Community Investment Fund (CIF) Programme in place. I am happy to note that at the end of my 45 years of career I learned a lot under Shoaib Sahib's leadership.

Muhammad Nazar Memon Chief Executive Officer

# Comparative Performance Summary - Sector Wise

Social Mobilization:	2006-07	2007-08
Total No of Districts in SRSO area	9	9
Total No of Union Councils in SRSO area	425	425
New UCs brought under SRSO	59	41
Total No of villages approached by SRSO	2,366	2,517
Total HHs	184,851	134,197
Total HHs organized	37,544	11,275
New community organizations	2,635	1,031
Male COs	1,856	719
Female COs	779	312
CO members Savings	12,567,977	5,238,648
Male	9,603,549	3,741,157
Female	2,964,428	1,497,491

Credit disbursement:	2006-07	2007-08
Total Disbursement	61,174,322	44,269,500
Male	53,065,300	37,510,500
Female	8,109,022	6,759,000
Number of borrowers	6,006	4,139
Male	5,184	3,494
Female	822	645
No of Beneficiary COs	399	211
Male	296	153
Female	87	47
Mix	16	11
Disbursement in Agriculture	10,041,300	15,357,000
No of borrowers	1,009	1,487
Male	977	1,457
Female	32	30
Disbursement in Live Stock	44,526,022	24,523,500
No of borrowers	4,337	2,231
Male	3,621	1,692
Female	716	539
Disbursement in Enterprise	6,607,000	4,389,000
No of borrowers	660	421
Male	586	345
Female	74	76

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Physical Infrastructure:	2006-07	2007-08
SRSO+PPAF+KPF Input		
Total Schemes initiated	103	233
Total Schemes completed	86	54
Schemes completed in male COs	73	51
Schemes completed in Female COs	13	3
No of beneficiary Households	2,912	7,261

Capacity Building:	2006-07	2007-08
Total No of Community Management Skills Training (CMST)	73	67
Total No of participants trained	1,524	1,146
Vocational		
No of participants trained	178	383
Total No of Community Activists trained	2,616	6,694
Total participants trained in managerial skills	1,524	1,146

Micro Health Insurance:	
Total CO members who bought the Hospitalization Policy (All categories i.e. General members + Renewal members + Credit members + Family package)	8,505
Male	6,732
Female	1,476
Total Amount paid by the CO members	17,754,80
Total amount paid to Adamjee Insurance (By SRSO after retaining its service charge)	1,364,844
Total clients who submitted claims	81
Male	32
Female	49
Total amount paid by Adamjee Insurance against claims	938,019



## **1. Background and Introduction**

Lack of the social justice seeks the realization of every institution and individual's full potential to take part in the development to reduce the poverty – the Government, National Development NOGs, INGOs as well as Community Members have to harness their potential to reduce increasing poverty faced by the majority of total population at the lowest ebb of society. This is society's responsibility.

According to recent Survey conducted by Centre for Research and Securities Studies Islamabad, 49% of Pakistanis fall below extreme poverty line. Be it health, education, physical infrastructure, safe drinking water and drainage or market opportunities; literally all and every service is denied to them. Forces of free market economy have robbed the poor and benefited the rich. The markets may be freer indeed but poor have run out of options. The so called banking sector boom benefited very few top end customers who have the capacity to borrow – the majority that happens to be rural poor remained out at the periphery and yet the free market champions touted this as great success!

This situation certainly calls for intervention with serious commitment and zeal to take consequential steps for uplifting the social indicators of deprived and hapless fellow citizens sharing same destiny and common culture.

Sindh Rural Support Organization (SRSO) has come into being in response to this challenge, indeed as one partner in the development among other such organizations. SRSO is a major Rural Support Programme in northern Sindh in terms of outreach and development activities. Guided by the Board of Directors comprising community development gurus and chaired by legendary development worker Mr. Shoaib Sultan Khan, a competent CEO makes hectic efforts to reach out to the marginalized people.





The mandate of SRSO is to alleviate poverty by harnessing people's potential and undertake development activities in Sindh. It has a presence in the 9 Districts of Sindh through District Offices and Field Offices.

It is serving the rural communities in the target area by following interventions:

- a) Social Mobilization
- b) Capacity Building / Human Resource Development
- c) Physical Infrastructure
- d) Natural Resource Management
- e) Social Sector Services (Health, Education, Micro Health Insurance)
- f) Gender Development
- g) Enterprise Development
- h) Micro Credit

People living in poverty remain largely excluded from the process of national policies that affect them. SRSO has placed great importance on community organizations and empowering them to redressing this form of powerlessness; helping their voices to be heard through interventions aimed to help them so they will be able to help themselves.

SRSO's main objective is to harness peoples potential to help themselves, believing in capabilities of the poor and to support Government of Pakistan's efforts to address the issue if poverty reduction. SRSO is working as partner of Rural Support Programme Network and enjoys the help of Federal and Sindh Governments.

Rural Support Programmes have made important strides in the last several years to promote rural growth and poverty reduction. There has been substantial progress in formulation of policies that may help in liberalizing agricultural markets, promoting diversification of crops and increasing expenditure on infrastructure and public services in rural areas. Progress has also been made in empowering the poor through social mobilization and micro-credit. These efforts are rather intensified and strengthened. In addition, rapid and sustained reduction of rural poverty will require an even greater focus on building human capital, through improved delivery of health services and sanitation, basic education and appropriate technical training.

### 2. Social Mobilization

Key role of a Rural Support Programme is to mobilize, organize and motivate the community to take part in the development activity. Social Mobilization, thus, is the foundation of all activities. SRSO believes that success and sustainability of the Programme depends entirely on quality of social mobilization. This entails creating a proactive community sensitized to its problems and capable of addressing them. To meet such objective, community organizations are formed and trained to exploit their potential to take up physical development, managed their resources and accumulate their capital.

Social Mobilization is a long and demanding process requiring guidance, supervision and monitoring of Social Mobilizers work by the senior staff to eliminate chances of by passing or shortening the process – such tendency does prevail and can jeopardize the results. SRSO is sensitive and alive to such vulnerabilities. Therefore during the stock taking in the Board meeting some changes in the approach were agreed upon. In line with these decisions, SRSO has decentralized the strategy and introduced three tier social mobilization systems:

1. The concept of second generation social mobilization culminating into formation of Village Development Organization (VDO) has been introduced in the social mobilization approach and strategy. This is an umbrella organization having more than one COs in its fold. Its objective is a) ensure capacity building of activists of member COs b) ensure participation of villagers in the decision making about use of local resources c) boost membership of at least 80 % village households in the COs and d) strengthen coordination with NGOs and Government Agencies

2. The poverty score based on the Poverty Score Card survey exercise is the criteria for mobilization of extreme poor into the fold of CO membership.

3. Three lower bands from the results of the poverty score card would be given priority for mobilization.

4. Community Resource Person (activists both from existing male and female COs) are identified and trained as front line volunteer for forming new community organizations.





5. The formation of the Women community organization are given priority

6. In a village where 70% women have been organized, the VDO of women will be formed and Community Investment Fund would be provided for the destitute and vulnerable poor members of the COs.

SM staff has carried out its task on the above lines successfully during the past year. Despite huge workload of PSC exercise, the team has managed to meet the set targets of social mobilization by identifying Community Resource Persons and trained them for mobilizing the fellow community members from the poor households towards forming community organizations. SRSO Social Mobilizers identified and trained 75 CRPs, formed 1031 COs (719 Male and 312 Female).

SRSO has also taken up the social mobilization of 90 new villages on behalf of 'Crop Maximization Project-II' run by Federal Government Agriculture Ministry and Sindh Government. The PPAF has also commissioned SRSO for two years' to support in Social Mobilization for universal coverage of district Ghotki. Under these two projects, 2000 new COs will be formed by the end next year.



Social Mobilization:					SI	RSO Dist	SRSO Districts Achievement 2007-2008	vement 20	07-2008				
Activities	As of June 2006	Total 2006-2007	Sukkur	Khairpur	N-Feroze	Ghotki	Shikarpur	Larkana	Jacobabad	Shahdad kot	Kashmore	Total 2007-2008	Commutative total as of June 2008
Total # of UCs	253	425	46	76	51	40	51	44	40	40	37	425	425
Total UCs under SRSO Programme area	17	59	14	17	∞	6	10	13	12	6	∞	100	100
Total # of Villages in SRSO UCs	730	2,366	530	856	600	758	301	440	603	475	320	4,883	4,883
Total # of HHS in SRSO UCs	53,604	184,851	43,303	53,550	28,688	35,571	29,228	35,346	34,534	34,777	24,051	319,048	319,048
Total COs formed	1,535	1,100	160	73	122	50	114	110	138	190	74	1,031	3,666
Male	1,168	688	110	57	65	40	64	76	103	137	67	719	2,575
Female	367	412	50	16	57	10	50	34	35	53	7	312	1,091
Total HHS covered	24,583	13,061	1,825	801	1,365	601	1,241	1,180	1,525	1,937	800	11,275	48,919
Membership	30,701	17,102	1,876	843	1,499	646	1,328	1,196	1,547	2,163	822	11,919	59,722
Male	23,903	11,176	1,318	630	713	519	658	856	1,197	1,413	720	8,023	43,102
Female	6,798	5,926	558	213	786	127	029	340	350	750	102	3,896	16,620
Community Saving	8,295,945	4,272,032	777,900	294,227	1,086,144	557,927	845,306	543,005	783,970	161,279	188,890	5,238,648	17,806,636
Male	6,627,285	2,976,264	650,300	234,997	496,959	501,917	533,356	415,555	606,386	116,497	185,190	3,741,157	13,344,717
Female	1,668,660	1,295,768	127,600	59,230	589,185	56,010	311,950	127,450	177,584	44,782	3,700	1,497,491	4,461,919



#### Analysis of figures on the left:

- Number of new COs (103) has improved over the past year (1100) but the ratio of male (719) female (312) COs has not.
- Figure of membership and organized HHs, has not improved compared with figure of previous two year, it shows decline even though two new districts have been added in the programme area
- Number of new female COs is less than Male COs
- Community Saving is however many times increased.

#### Explanation:

- In the reporting year, social mobilization strategy was thoroughly reviewed and it was decided to change it into three tier strategy. And at the same time Social mobilization was decentralized. Two New Hub Offices were established resulting into reshuffling and re location of staff. Top management also under went the change. New CEO replaced old CEO. He required some time to adopt his line of action.
- Due to redundancy of some old COs and subsequent drop in the membership, indicators of membership and organized HHs, did not register greater increase. Though female SOs have been chased to speed up formation of new female COs but constraints caused by feudal set up and culture do play part in limiting the women activity. However SRSO remains focused on improving women participation.



# Chapter 3

### 3. Capacity Building

Human Resource Development (HRD)

HRD is back bone of SRSO. Unless HRD comes into play, the whole efforts of social mobilization do not get interpreted into proactive community. HRD supplements the work of all other sections by providing training in skills enhancement and management. It takes on the results achieved by Social Mobilization Section to build capacity of community activists (male/female) both in terms of community basic management skills and sectoral skills.

HRD is assigned the task of building capacity of the community by addressing specific training needs of respective programme interventions and the staff. Major task of this section is to organize 'Community Management skills Training (CMST) for both male/ female CO Presidents and General Secretaries.

CMST training is designed to address the specific needs of learning groups. This is a mix of sessions aimed at creating basic management capacity and transferring specific skills required by that group. Elements of curriculum include issues such as basic management skills, record keeping, conflict resolution and planning. It includes sessions on social development seeking change in the attitude, breaking taboos, encouraging equal gender relationship.

Such vigorous training seeks to enable and empower the communities by changing its mindset, eliminating despondency prevalent since long due to uninformed and deprived status of the communities. HRD mostly offers residential training in case of female CO members that has shown better results as the learners, isolated from their routine daily chores, tend to concentrate and interact with each other and benefit from this approach. Feedback and Evaluation is inherent in the course design.







It works all the year round and has been assigned several but complementary roles in order to widen its scope and strengthen SRSO's efforts in creating self-assured, self reliant proactive communities. HRD performs following functions:

- 1) Training needs assessment and analysis
- 2) Developing and revising curriculum
- 3) Designing training courses
- 4) Delivering training and conducting evaluation
- 5) Designing and delivering special packages
- 6) Coordinating with District and Provincial Governments and placing activists and staff for training
- 7) Coordinating with RSPN NGOs in Islamabad and other places and placing activists and staff for training
- 8) Playing host to these agencies and providing support to them

SRSO appreciates the support of two institutes in particulars – RSPN and Institute of Rural Management of NRSP who helped SRSO to develop its capacities at the present level. The huge input has been provided by both the organizations to make SRSO more effective. This goes without saying that HRD, MER and SM sections benefited the most. RSPN paid 70% of all the costs incurred on the staff's capacity building.

	Human Resource Development		2007	7-2008	
Sr. No:	Staff Trainings	Events	Male Pax	Female Pax	Total Pax
1	Orientation Training Workshop (OTW)	1	10	4	14
2	Leadership & Management Development Training	4	13		17
3	Women Leadership Programme	5	0	10	10
4	Exposure Visit CLTS	1	2	0	2
5	Leadership Foundation Course	1	1	0	1
6	Tot for Staff Training	1	0	2	2
7	Training workshop on Poverty Scorecard	1	5	12	17
8	BOT for Field Engineers	1	18	0	18
9	ToT for Enterprise Development	1	0	2	2
10	Training workshop on CIF Capacity Building	1	5	8	13
11	Basic M & E Orientation Training	1	4	2	6
12	Disaster Management	1	1	0	1
13	HR Management (Turine, Italy)	1	0	1	1
14	Developing Core Competencies writing & speaking skills	1	10	4	14
15	Strengthening RSPs M&E Capacity				
	Total Staff Trained	21	69	49	118

#### Statistical account of HRD performance is detailed in the chart given below:



	Community Training								
Sr. No:	Managerial Trainings	2003- 2004	2004- 2005	2005- 2006	2006- 2007		2007	-2008	
1	Community Management Skills Training	11	83	61	73	67			
	Number of Participants	283	1,650	1,066	1,524	1,146			
	Male	223	1,171	775	959	832			
	Female	60	479	291	565	314			
	Total Pax Trained (Managerial)	283	1,650	1,066	1,524	1,146			
	Other Community Trainings					Events	Male Pax	Female Pax	Total Pax
2	No. of Activist Workshops held	11	39	-	16				
	Number of Participants	544	3,950	-	553				
3	Proposal Writing for CCBs	1	3	-	-				
	Number of Participants	28	70	-	-				
4	Exposure Visit				2				
	Number of Participants				25				
	Total Pax Trained (Other Community Trainings)	572	4,020	-	578				
	Sectoral Trainings								
1	Best Practices in Agriculture	1	2	29	-	10	120	0	120
	Number of Participants	25	50	122	-	120			
2	Livestock First Aid Training/ Other L/S workshops	-	2	2	3	108	72	4930	5002
	Number of Participants	-	50	50	99	5,002			
3	Traditional Birth Attendants Training	1	2	2	1	3	0	43	43
	Number of Participants	11	41	41	15	43			
4	Teachers' Training	-	1	1	-				
	Number of Participants	-	18	18	-				
5	Smokeless Stoves	-	-	1	-				
	Number of Participants	-	-	11	-				
6	Health Awareness Workshops	-	-	-	14				
	Number of Participants	-	-	-	547				
7	Education Awareness Workshops	-	-	-	7				
	Number of Participants	-		-	228				
	Total Pax Trained (Sectoral)	36	159	242	889	5,165	192	4973	5,165

	Community Training						2	007-200	8
Sr. No:	Vocational Training	2003- 2004	2004- 2005	2005- 2006	2006- 2007	Events	Male Pax	Female Pax	Total Pax
1	Basic Tailoring Training	1	1	1	1	4	48	35	83
	Number of Participants	10	11	10	7	83	-	-	-
2	Advance Tailoring Training	-	-	1	5	1	9	2	11
	Number of Participants	-	-	10	21	11	-	-	-
3	Electrical Wireman Training	-	1	1	-	-	-	-	-
	Number of Participants	-	20	20	-	-	-	-	-
4	Machine Embroidery	-	1	1	3	1	9	0	9
	Number of Participants	-	1	2	4	9	-		-
5	Dates Packing Training	-	1	1	-	-	-		
	Number of Participants	-	15	15	-	-	-		-
6	Candle Making Training	-	1	1	-	-	-		-
	Number of Participants		20	9		-			-
7	Bakery Products Preparation Training	-	1	-	-	-	-	-	-
	Number of Participants		9	-	-	-	-		-
8	Driving	-	-	4	-	1	13	0	13
	Number of Participants		-	15	-	13	-	-	-
9	Movie Making	-	-	1	-	-	-	-	-
	Number of Participants		-	5	-	-	-	-	-
10	Basic Computer Training	-	-	2	4	1	19	0	19
	Number of participants	-	-	6	13	19	-	-	
11	Advance Computer Training	-	-	1	4	1	2	0	2
	Number of participants	-	-	1	5	2	-		
12	Mobile Repairing	-	-	2	7	9	137	0	137
	Number of participants	-	-	15	57	137	-		
13	Electric Motor Winding	-	-	1	-	1	4	0	4
	Number of Participants		-	1	-	4	-		-
14	Motor Cycle Mechanic	-	-	2	-	1	12	0	12
	Number of Participants		-	6	-	12			
15	Refrigeration & Air Conditioning	-	-	1	3	2	27	0	27
	Number of Participants		-	2	11	27	-		-
16	Dress Making & Designing	-	-	1	-		-	-	
	Number of Participants	-		10			-		-
17	CNG Installation	-	-	-	1	-	-	-	-
	Number of Participants				9		-		-
18	Motor Winding	-	-	-	1	1	5	0	5
	Number of Participants		-	-	1	5			

	Community Training						2	007-200	8
Sr. No:	Vocational Training	2003- 2004	2004- 2005	2005- 2006	2006- 2007	Events	Male Pax	Female Pax	Total Pax
19	Building Electrician				3	1	12	0	12
	Number of Participants				3	12			
20	Office Automation				2	1	5	0	5
	Number of Participants				2	5			
21	Gender Orientation Training Workshop				1				
	Number of Participants				28				
22	Auto Generator/UPS				-	1	1	0	1
	Number of Participants				-	1			
23	Auto Electrician				2	1	4	0	4
	Number of Participants				2	4			
24	Auto Mechanic				1				
	Number of Participants				1				
25	Organic Welding				1	1	13	0	13
	Number of Participants				4	13			
26	Beautician Course				1	1	0	11	11
	Number of Participants				10	11			
27	Converter & Stabilizer					1	1	0	1
	Number of Participants					1			
28	Civil Surveyor					1	2	0	2
	Number of Participants					2			
29	Computer Hardware					1	11	0	11
	Number of Participants					11			
30	Computer Networking					1	1	0	1
	Number of Participants					1			
	Total Pax Trained (Vocational)	10	76	128	178	383	335	48	383
	Total (Community Activists Trained)	357	1,937	1,418	2,616	6,694	1,359	5,335	6,694

3. Capacity Building

- Figures show CMST 67 (1146 Pax), Sectoral training 5165 Pax, while the number of Community Activists who attended the training is 6694. This is much higher than previous year.
- Male-female participation ratio is however poor telling upon efforts of SRSO in mainstreaming gender by providing equal opportunities. It is probably the SM Team that does not seem to have worked hard to develop core of women activists and professionals in different fields requiring capacity training

### 4. Rural Credit & Enterprise Development (RCED) – Sector

Despondency, lack of confidence, having no access to assets, no collateral and subjugated by local influential landlord, hardly any member of community can desire to be entrepreneur. Such venture is unthinkable. However if any member feels differently and assesses himself/herself to start some enterprise, he/she does not have access and reach to the Banks.

Commercial banking in Pakistan has claimed the boom in the sector. These Banks are flourishing with huge profits by only catering to the needs of top end influential lot of society who have the capacity to borrow but has never reached out to the poor of this country. They are denied the facility of small loans against social collateral, the one they have. They have no way to establish small and medium enterprise and start income generation businesses.

The challenge is to lend small amounts to a rural family and help them in terms of training and logistics so they can market their products at a rate not exceeding 15-18 %.

Members of the Rural Support Networking have accepted the challenge and introduced micro credit facility to the rural community through COs. As member of the Network, SRSO has played its part. It has acquired and disbursed sizeable capital – simultaneously invested huge amount building capacity of the community to use the loans profitably.

The **SRSO's Micro Finance and Rural Credit Section** does not have any pre-conceived packages however; it ensures that credit is availed only for productive purposes so that it leads to proper utilization of natural resources and human capital. SRSO encourages CO members (male and female) to seek loans in field of agricultural inputs: seeds, fertilizer, pesticides, etc, Livestock: cows, buffaloes, goats, sheep, poultry and fisheries, small businesses and enterprises. It has a transparent system designed for proposals of expected borrowers, scrutiny of cases and disbursement and tracking of loans. The recovery tenure of the loan is based on the expected cash inflow to the borrower at the end of the economic activity.



## Life can change

Akber Ali of Ghospur Village District Kandhkot, has witnessed his ambition fulfilled in his life time. He used to think it will never happen since he could never generate resources to expand his small time business in the village! He is Diploma holder but could not find job. He got in to very humble business of sale and purchase of second hand utensils called 'Kabari' in local language. He earned almost nothing out of it but that is what he could do since he did not know any other craft. Though he had tremendous talent and knack to make utensils but it was never exploited. Where could he bring the money to invest in steel and iron to make utensils?

As the luck would have it, SRSO introduced its program in that village and facilitated people to form CO, a platform to benefit from SRSO interventions and micro credit programme. Akber Ali too joined as member of CO. He proved to be an active member participating in all activities and floating proposals for the good of the village. When it came to credit, he too put up his request which got supported by the CO and was approved by SRO. He got the loan of Rs 10,000.

It was start of the new era for him, a new future, breaking of new ground. He purchased iron and made utensils, sold them locally and earned profits for him respectably. He has expanded and has an ambition to further expand it. He is looking for another loan. Now his business earns him Rs. 7,000 monthly by selling jugs, cups and purchases old utensils, tins of oil ghee etc to recycle them into useful items.



			C	edit Disbu	irsement	(July 2007	Credit Disbursement (July 2007 - June 2008)	(8)				
	Cumulative July-06	July-06 to June-07	Ghotki	Khairpur	N.Feroz	Sukkur	Jacobabad	Kandh kot	Larkana	Shikarpur	Grand Total	Cumulative since Inception
Total Disbursement (Rs.)	102,596,000	61,174,322	9,342,000	2,899,000	5,348,000	4,778,000	8,127,500	892,000	5,903,000	6,980,000	44,269,500	208,039,822
Male	92,779,000	53,065,300	8,778,000	2,092,000	3,906,000	4,678,000	7,611,500	892,000	3,999,000	5,554,000	37,510,500	183,354,800
Female	9,817,000	8,109,022	564,000	807,000	1,442,000	100,000	516,000		1,904,000	1,426,000	6,759,000	24,685,022
Total No of Loanees	10,526	6,006	873	273	529	426	723	94	551	699	4,139	20,671
Male	9,514	5,184	820	192	386	416	680	94	374	531	3,494	18,192
Female	1,012	822	53	81	143	10	43	0	177	138	645	2,479
No of CO'S	821	399	22	4	46	17	23	15	36	48	211	1,431
Male	666	296	17	ŝ	24	16	21	15	24	33	153	1,115
Female	144	87	4	1	19	1	2	0	9	14	47	278
Mix	11	16	1	0	ŝ	0	0	0	9	1	11	38
Disbursement in Agri Input	17,498,000	10,041,300	6,074,000	1,265,000	876,000	1,024,000	3,041,000	392,000	813,000	1,872,000	15,357,000	42,896,300
No Of Loanees	1,817	1,009	581	119	88	101	293	42	78	185	1487	4,313
Male	1,793	677	579	119	88	97	293	42	78	161	1457	4,227
Female	24	32	2	0	0	4	0	0	0	24	30	86
Disbursement in Live Stock	72,238,000	44,526,022	2,770,000	638,000	3,946,000	3,189,000	4,779,500	326,000	4,121,000	4,754,000	24,523,500	141,287,522
No Of Loanees	7,412	4,337	249	58	389	274	398	33	378	451	2231	13,980
Male	6,527	3,621	199	21	250	269	371	33	204	345	1692	11,840
Female	885	716	51	37	139	5	27	0	174	106	539	2,140
Disbursement in Enterprise	12,860,000	6,607,000	498,000	996,000	526,000	565,000	307,000	174,000	969,000	354,000	4,389,000	23,856,000
No Of Loanees	1,297	660	43	96	52	51	32	19	95	33	421	2,378
Male	1,194	586	43	52	48	50	16	19	92	25	345	2,125
Female	103	74	0	44	4	1	16	0	3	8	76	253

During the reporting period, SRSO has disbursed **Rs. 44,269,500** to male and female clients. Micro Credit performance is reflected in the table given below:





The analysis of the table on the page before this one shows:

- The total disbursement this year has been lower than previous year
- Most of total disbursement i.e. 55% has gone to Livestock purchase and least i.e.10% used in enterprise development while agriculture got about 35%.
- Most of the loan is gone to the Male members

#### Explanation:

1. During the period it was noted with concern that the recovery got slower and portfolio at risk increased. Hence the BoD advised that disbursement process be slowed down till it is ensured that quality of credit is in line with the objective situation and real needs.

2. Livestock product has performed better than others but seen in the above context, there seems vulnerability of misuse in this product given its difficult nature to monitor. The amounts are stuck up for longer time. Besides it is also a fact that enterprise has limited scope in the rural areas and agriculture investment is at risk due to natural calamities – livestock is profitable preposition. Case studies have revealed that Community women demonstrate their best ability in utilisation of micro-finance services through livestock.

3. The trend of loan utilization has remained the same it was in previous years. Order of priority stuck to livestock, Agriculture and Enterprise.

4. Female credit beneficiary number is much less than male beneficiaries. It seems that SRSO staff has not worked real hard to form female COs and build their capacity as to be desired. SRSO has noted this laxity and directed its staff to improve the balance.

## 5. Enterprise Development

Going by our holistic approach to upgrade the social indicators of the community; promotion of local handicrafts is equally important area and can not be ignored. It has tremendous potential to grow if only some assistance is provided to the Artisans. In our mapping we found that great number of community members (especially women) is traditionally engaged in this profession but operating at very low level since they lack increased investment and some training. Also, equally important is to link these women Producers to markets and outlets whereby they can promote their products and earn profits they deserve.

Responding to the need, SRSO has established an Enterprise Development Section and placed trained professional staff, independent of Micro Credit Section. The Section is responsible to promote the handicraft of the village communities in the target area. The section also enjoys the support from RSPN.

ED Section has carried out a baseline survey and identified about 1000 artisans (mostly women) and arranged their training in their respective profession. The loans have been disbursed to make up the investment required for widening the production activity.

In addition, the ED Section arranged and facilitated the visit of big number of women artisans to attend different exhibitions organized by Government of Sindh and other market forces to demonstrate the skills. The Section has planned many other activities aimed at boosting the skills, production and providing outlets and markets.







The Section has so far made following progress as reflected in the table:

	Enterprise Develo	pment	
S.No:	Description	2007-2008	Cumulative since Inception
1	Base line Survey of villages	36	53
	No: COs visited	46	85
	No of producers identified	724	1007
2	Type of Crafts Identified	1	7
3	Vocational Trainings workshop held	20	29
	No of Participants	151	233
	No of participating COs	23	43
	No of participating villages	14	29
4	Products identification / modification	17	70
5	Exposure Trip organized	1	1
6	Exhibitions	7	13



# 6. Physical Infrastructure & Technology Development (PITD)

Rural poor in SRSO target area do not have basic critical infrastructure. Standards of living and quality of life for those living in the rural setting and crowded confines of squatter of slum urban areas is extremely bad. Low income or no income combined with lack of such critical infrastructure like functional Basic Health Unit, Pit Latrines etc is causing more poverty. They desperately need basic physical infrastructure (land, sewage, potable water); more family planning facilities; immunization; educational health programs; link roads; and political commitment to improve basic needs. Concerted and sustained efforts are required to uplift standards of living and quality of life for those living in the remote areas.

SRSO follows basic needs approach - the conscious attempt to reduce poverty among the poorest groups. It is committed to assist communities in improvement and addition to the existing physical infrastructure with their participation as an essential element. Physical infrastructure is normally considered one of the strongest and more visible indicators of development with a high demonstration effect. It provides inspiration to the community to own and involve in the development process.





## **Community's Will**

Village Ali Bux Khokhar is located in Tehsil Kandiaro of District Noushahro Feroze. As it happens to be in most of rural villages in Sindh, in Ali Bakhsh Khokhar too there is a mix of community – landlord, small farmers and landless poor. They took little longer time to heed to the pleas of SRSO Social Mobilization Team to form the CO. But when they did, they turned into the most active CO having mature understanding and matching enthusiasm. While deliberating on all possible interventions SRSO could bring in, Sindhri CO (which is the name Khokhar village residents gave to their CO) came up with proposal of Lining up water course to irrigate their lands, some of which had turned into barren due to scarcity of water! The CO had some saving too, enough to chip in its share in the scheme. It passed the resolution.

The existing katcha water course is prone to about 30 to 40% water losses. It also takes a hell lot of labor of each farmer to manage his water turn on rotation bases (called Wara in local language). Co understood that if they got the water course lined up, it will increase the water to bring in more land under cultivation benefiting 3000 small farmers in four villages of its command area.

The CO made initial feasibility with the consultation of SRSO. The PITD sector found the scheme feasible and put it to Khushhal Pakistan Fund (KPF) to fund it. The scheme was sanctioned for total cost of RS=2,569,882 including community share of RS = 514,882. The community carried over construction work with great vigor and enthusiasm

The scheme has completed. Total length of water course lined is 5,450 feet and it is irrigating almost entire land in its command area. It has made tremendous impact on the economy of the villages, increased the commercial value of lands, saved labour of farmers previously managing katcha water course. Most importantly, the lining has improved environment by reducing the use of Peter Engines for pumping of under ground water, also saved cost of expenses incurred on diesel and repair of engines. Now the pressure on aquifer for extracting water is also reduced.

The scheme has proved to be key factor in quality of life of the residents.





SRSO PITD Section has assisted great number of communities in building and managing Community Physical Infrastructure (CPI) Projects by providing guidance in technical and construction related initiatives. The majority of the CPIs schemes relate to drinking water, link roads, water resource development (lining of water courses/ channels, installing lift irrigation systems), sanitation schemes (open drains, bathrooms/latrines), pavement of streets, cattle yards and schools, funded through 80% grants. The community contributes either through cash or by providing labor or material in-kind. The PITD Section also develops the capacity of communities to operate and maintain the projects after completion. The PITD team along with Social Organizers completed around 54 schemes during the reporting period.

The PITD performance is given in the table on the next page.





			PITD	status						
(BY SRSO INPUT)	Suk	Khp	N.Feroz	Gtk	Shp	Lrk	Jcb	Qamber Shahdadkot	Kandhkot Kashmore	Year 2007-08
Total No. of Schemes Initiated	2	0	0	3	1	1	1	0	1	9
Total No. of Schemes Completed	2	0	0	3	1	1	1	0	1	9
No. of Beneficiary HHs	43	0	0	60	150	25	18	0	16	312
										-
Type of Scheme completed in male COs										-
DWHP	0	0	0	1	0	1	0	0	0	2
Sanitation	0	0	0	0	1	0	0	0	0	1
Irrigation	0	0	0	0	0	0	0	0	1	1
Open Drain	1	0	0	0	0	0	0	0	0	1
Lining of Water course	1	0	0	0	0	0	0	0	0	1
Brick Pavement	0	0	0	0	0	0	1	0	0	1
Street Pavement				1	0	0	0	0	0	1
										-
Type of Scheme completed in Female Cos	0	0	0	0	0	0	0	0	0	-
DWHP	0	0	0	1	0	0	0	0	0	1

(BY PPAF)	Suk	Khp	N.Feroz	Gtk	Shp	Lrk	Jcb	Qamber Shahdadkot	Kandhkot Kashmore	Year Closing
Total No. of Schemes Initiated	6	5	5	8	4	1	10	5	1	45
Total No. of Schemes Completed	6	5	5	8	4	1	10	5	1	45
No. of Beneficiary HHs	123	271	136	263	135	25	170	120	15	1,258
										-
Type of Scheme completed in male COs										-
DWSS	1	0	0	0	0	0	0	0	0	1
DWHP	0	0	0	0	1	1	2	2	0	6
Sanitation	0	1	0	1	1	0	0	0	0	3
Irrigation	3	1	2	5	1	0	1	2	1	16
Lining of Water course	1	1	1	0	0	0	1	0	0	4
Brick Pavement	1	1	1	2	0	0	2	0	0	7
Street Pavement			1	0	0	0	0	0	0	1
	0	0	0	0	0	0	4	1	0	5
										-
Type of Scheme completed in Female COs	0	0	0	0	0	0	0	0	0	-
DWHP	0	0	0	0	1	0	0	0	0	1
Open Drain	0	1	0	0	0	0	0	0	0	1

(BY KPF)	Suk	Khp	N.Feroz	Gtk	Shp	Lrk	Jcb	Qamber Shahdadkot	Kandhkot Kashmore	Year Closing
Total No. of Schemes Initiated	25	15	15	32	26	27	15	9	15	179
Total No. of Schemes Completed	0	0	0	0	0	0	0	0	0	0
No. of Beneficiary HHs	875	908	803	825	611	502	524	507	496	6,051
No. of Schemes initiated In Male COs	25	15	15	31	25	26	15	9	15	176
Type of Scheme initiated in male COs										0
DWSS		1								1
DWHP		0			1	1	2		2	6
Sanitation	4	10	2	1	4	5				26
Irrigation	13	4	9	29	17	18	9	1	9	109
Lining of Water course	0	0	3							3
Brick Pavement	3	0	1	1	3		2	5	1	16
Street Pavement	4	0				2				6
Communication	1	0					2		3	6
DWSR								3		
No. of Schemes initiated In Female Cos	0			1	1	1	0	0	0	3
Type of Scheme initiated in Female COs		0								0
DWHP		0		0	1	1	0			2
Lift Irrigation		0		1	0	0	0			1

Analytical explanation of PITD figures:

- Total number of schemes is little lower than in the previous year
- Community preference for schemes has remained consistent it is Household Latrines followed by Irrigation
- Communication (link roads etc) is another area in line with community preferences. This connects them with the markets to sell their products.
- As the trend has remained, more schemes have been implemented in two districts Ghotki and Jacobabad followed by Sukkur which suggests that the PITD staff in these districts is rather active and community is responsive.
- However the SRSO has taken note of this skewed development and is making efforts to strike the balance.

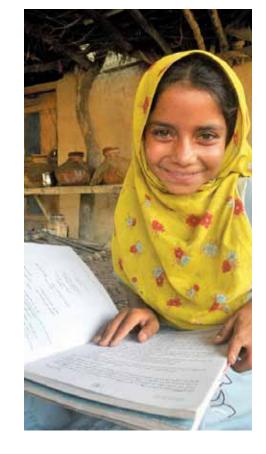
(SRSO + PPAF+KPF)	2006- 2007	Suk	Khp	N.Feroz	Gtk	Shp	Lrk	Jcb	Qamber Shahdadkot	Kandhkot Kashmore	2007-08
Total No. of Schemes Initiated	103	33	20	20	43	31	29	26	14	17	233
Total NO: of Schemes completed.	86	8	5	5	11	5	2	11	5	2	54
No. of Beneficiary HHs	2912	1041	1179	939	1148	896	552	712	627	527	7,621
No. of Schemes completed In Male Cos	73	08	04	05	10	05	02	10	05	02	51
Type of Scheme Completed											0
DWSS	1	1									1
Sanitation	6		1		1	2					4
Lining of Water course	0	2	1	1	0	0	0	1	0	0	5
Street Pavement	0			1	1						02
Brick Pavement	0	1	1	1	2	1	0	2	0	0	08
Irrigation	17	3	1	2	5	1	0	1	2	2	17
Communication	16							4	1		05
Open Drain	0	1	0	0	0	0	0	0	0	0	01
DWHP	2	0	0	0	1	1	2	2	2	0	08
DWSR	0								0		0
HH Latrines	30										
IAUP	01										
No. of Schemes completed In Female Cos	13	0	1	0	0	1	0	0	0	0	03
Types of Scheme completed											
DWHP	0	0	0	0	0	1	0	0	0	0	2
Lift Irrigation	1	0	0	0	0	0	0	0	0	0	0
HH Latrine	12										
Open Drain	0	0	1	0	0	0	0	0	0	0	1

# 7. Social Sectors Services

Social Sector services for the people in SRSO operational area are almost non existent. Female health is in bad shape. Maternity cases are not attended causing deaths. Even locally trained delivery attendants called "Dais' are not present. Infant mortality is higher. People do not have access to safe drinking water. Leave alone total sanitation, the latrines are also not available. Education, especially female education, is another problem area. Public sector schools are not functioning to the desired level. Lot of the rural talent goes waste.

SRSO realizes its responsibility and commitment to serve the poor communities. Hence it has established a full fledged Social Services Sector to deliver the services like health, education, environmental sanitation including safe drinking water. Sections has been assigned to:

- Assist the communities in addressing their needs in the areas of primary education, basic health, sanitation and drinking water
- Act as an intermediary between communities, government agencies and other NGOs in order to deliver services





# Old habits die hard

Non availability of Safe drinking water is an acute problem in the entire operational area of SRSO. But it is worst in Shahdadkot District. During the Survey it was found that all water sources like canals, ponds and hand pumps were polluted and water drawn from them is used without treatment causing high Prevalence of disease such as diarrhea, dysentery, typhoid, and intestinal worms. Diarrhea morbidity is high, and it is leading killer in children under 5.

SRSO Social Sector Services took an initiative to launch safe drinking water project named Musaffa Project, in 02 Talukas Qubo Saeed khan and Qambar – the worst affected areas. These areas were highly affected by Flood in last year.

SSS decided to introduce a simple, but effective and scientifically sound Musaffa bags developed by PCSIR. SRSO purchased 2250 filter bags from US-HEALTH CARE Karachi. They were distributed to same number of households. They were told that each bag through COs. A Workshop for orientation and techniques of usage of Musaffa bags was conducted for wider group from CO. The group was informed that;

- To achieve the results of Musafa, preferably water cooler be used for water storage. But in cases if some can not afford it earthen Pot be used.
- Depending on the use of Bags, the Bags would last for about 6 months for a family of 5 members.
- SRSO would ensure its supply but the community will have to pay. Community can buy them directly too.

SRSO has planned to carry out impact study of Musafa Water Filtration Project with the help of Rahimyar Khan based organization called HRDS which has been working in this field for many years.



The sector is presently focusing on health and education services under the strategies mutually developed by SRSO and RSPN. Under this strategy series of Health & Education workshops have been organized which were attended by male & female CO members, followed by formation of implementation committees. Experts belonging to line departments/NGOs were engaged as resource persons. It has recently developed its strategy for the next three years with the assistance of RSPN.

- SSS has planned to develop and demonstrate viable models in its sub-sectors by coming up with community based programmes that can be implemented by COs that are fostered through the social mobilization process;
- SRSO also provides Micro health Insurance as a Social Sector initiative by providing coverage to willing community members for hospitalization, accidental, and death. During the two months SRSO has mobilized more that 3000 families and members to get this facility. Besides. The section along with organized community has declared 123 villages open defecation free villages.
- SSS is running Adult Literacy Programme in collaboration with Azan Foundation, to help CO members to read and write simple words. Sign documents and carry out basic calculations required in their daily life. In Phase one, SRSO selected 52 potential teachers from two Districts- Sukkur and Khairpur who were trained in teaching skills. Out of these, 52 teachers were selected to run 52 literacy centers. They enrolled 1244 students.
- SSS has carried out Malaria Project aims to eliminate malaria by at least 50% in khairpur district by 2012.
- The SSS activities under GFATM Project include:
- 1. Improving early diagnosis and prompt treatment services in the khairpur district

2. Scaling up coverage of effective vector control measures in high risk areas

3. Strengthening and building management capacity of National Malaria Control Project to coordinate, plan, implement and monitor effective curative & preventive interventions nationwide. The project is funded by GFATM.

4. Intensifying efforts to ensure Open Defection Free (ODF) villages – helping COs to build Latrines



S.No:	Description / Events	2006- 2007	July2007-June 2008	Cumulative
1	Health & Hygiene Workshops (Male)	7	5	12
2	Health & Hygiene Workshops (Female)	8	2	10
3	Education Awareness Workshop (Female)	7	2	9
4	Education Awareness Workshop ( Male)	1	1	2
5	TBA Trainings	0	3	3
6	Mussafa Project for Germ free Drinking water	0	1	1
7	Free Medical Camps	0	1	2
8	Teachers trainings for Adult Literacy Centers	0	5	5
9	Adult Literacy Centers established	0	38	38
11	Refresher on Micro Health Insurance Policy	0	9	16
12	CLTS Activists Workshops	0	3	3
13	Open Defecation Free Villages	0	140	148





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## 8. Micro Health Insurance

According to The World Health Organization (WHO) estimates the out-of-pocket health expenditure in Pakistan stands at 71 per cent – a heavy burden for the poor. Those who can only afford to pay a little usually get the poorest quality of the services, says a World Health Organization review on health inequalities in Pakistan.

For more than 50% of population living below the poverty line, it is impossible to pick up the health bill – while it is also a fact that disease prevalence rate is higher among this group due to malnourishment, lack of sanitation, unsafe drinking water etc.

SRSO has therefore worked out an arrangement to provide Micro Health Insurance cover to the communities through COs in the target area. This step has been taken in line with earlier initiative of Rural Support Programme Network (RSPN), Pakistan who had introduced Family Health Insurance in collaboration with Adamjee Insurance Co. SRSO has also established an arrangement with Adamjee Insurance Company whereby CO members have to pay a meager amount which is passed on to the Insurance Company after retaining very little amount. In return the community enjoys sizeable compensation.

Micro Insurance covers the cost of hospitalization, accidental injuries, disability compensation and compensation in case of accidental death. The tables on the right show the performance of the sector:





# Micro Health Insurance data

			Genera	l Policy	v Membe	rs (July 20	007 to June	2(	08)				
S.No	Decion	Membe	er Clients Total		Premium	Amt Recd from	Amt Paid		No of	Claims	Total Clients	Amount Claimed	Amt Paid
5.110	Region	Male	Female	Clients	/Client Clients	to Admajee		Male	Female	Cheffits	Claimeu	by Adamjee	
1	Sukkur	405	21	426	250	106,500	88,608		2	4	6	77,820	38,743
2	Khairpur	264	60	324	250	81,000	67,392		6	8	14	212,261	173,762
3	Shikarpur	413	243	656	250	164,000	136,448		4	4	8	127,174	93,076
4	Ghotki	488	25	513	250	128,250	106,704		4	2	6	85,250	59,509
5	Jacobabad	307	53	360	250	90,000	74,880		3	4	7	123,686	101,924
6	Larkana	371	19	390	250	97,500	81,120		1	1	2	12,049	5,185
7	Nasuhero Feroz	231	88	319	250	79,750	66,352		1	10	11	129,451	107,892
8	Shahdad Kot	285	74	359	250	89,750	74,672			1	1	6,436	6,436
9	Kandh Kot	218	7	225	250	56,250	46,800		1		1	5,290	5,290
	Total	2,982	590	3,572		893,000	742,976		21	34	54	779,417	591,817

	Renewal Policy Members (July 2007 to June 2008)												
S.No	Region	Membe	er Clients Total		Premium	Amt Recd from	Amt Paid to Admajee	N	lo of	Claims	Total Clients	Amount Claimed	Amt Paid by
5.110	Region	Male	Female	Clients	/Client	Clients		Μ	ale	Female	Cheffts	Claimeu	Adamjee
1	Sukkur	7	0	7	230	1610	1,316				-		
2	Khairpur	3	4	7	230	1610	1,316				-		
3	Shikarpur	37	47	84	230	19320	15,792			4	4	69,794	69,044
4	Ghotki	1	5	6	230	1380	1,128	1	l	1	2	33,776	33,776
5	Jacobabad	2	1	3	230	690	564	1	l	1	2	34,700	32,795
6	Larkana	0	0	0	230	0	-				-		
7	Nasuhero Feroz	4	0	4	230	920	752				-		
8	Shahdad Kot	0	0	0	230	0	-						
9	Kandh Kot	0	0	0	230	0	-						
	Total	54	57	111		25,530	20,868	4	2	6	8	138,270	135,615

# Micro Health Insurance data

	Credit Policy Members (July 2007 to June 2008)												
S.No		Membe	r Clients	Total	Premium	Amt Recd from	Amt Paid to Admajee		No of	Claims	Total Clients	Amount Claimed	Amt Paid
5.110	Region	Male	Female	Clients	/Client	/Client Clients	to Aumajee		Male	Female	Clients	Claimeu	by Adamjee
1	Sukkur	431	24	455	150	68,250	45,500				-		
2	Khairpur	169	64	233	150	34,950	23,300	_	1		1	15,000	15,000
3	Shikarpur	594	161	755	150	113,250	75,500		2	1	3	41,648	41,648
4	Ghotki	548	142	690	150	103,500	69,000	_	2		2	30,000	30,000
5	Jacobabad	1057	77	1134	150	170,100	113,400		1	1	2	30,000	30,000
6	Larkana	346	204	550	150	82,500	55,000		1	1	2	27,860	27,127
7	Nasuhero Feroz	406	157	563	150	84,450	56,300		2	6	8	85,530	76,031
8	Shahdad Kot	29	0	29	150	4,350	2,900						
9	Kandh Kot	116	0	116	150	17,400	11,600						
	Total	3,696	829	4,525		678,750	452,500		9	9	18	230,038	219,806

		Fan	nily Pac	kage P	olicy Me	mbers (Jul	ly 2007 to J	ur	ne 2008	3)			
S.No	Region	Membe Male	r Clients Female	Total Clients	Premium /Client	Amt Recd from Clients	Amt Paid to Admajee		No of Male	Claims Female	Total Clients	Amount Claimed	Amt Paid by Adamjee
1	Sukkur	10	0	10	600	6000	5,000				-		
2	Khairpur	76	6	82	600	49200	41,000			1	1	2,507	2,507
3	Shikarpur	9	3	12	600	7200	6,000				-		
4	Ghotki	0	0	0	600	0							
5	Jacobabad	13	14	27	600	16200	13,500						
6	Larkana	11	0	11	600	6600	5,500				-		
7	Nasuhero Feroz	7	14	21	600	12600	10,500						
8	Shahdad Kot	72	4	76	600	45600	38,000						
9	Kandh Kot	58	0	58	600	34800	29,000						
	Total	256	41	297		178,200	148,500			1	1	2,507	2,507

					Cum	ulative To	tal					
S.No	Region	Membe	r Clients	Total	Premium	Amt Recd from	Amt Paid to Admajee	No of	Claims	Total Clients	Amount Claimed	Amt Paid by
5.140	Tregion	Male	Female	Clients	/Client	Clients	to Aumajee	Male	Female	Chemes	Claimed	Adamjee
1	Sukkur	843	45	898	-	182,360	140,424	2	4	6	77,820	38,743
2	Khairpur	436	128	646	-	166,760	133,008	7	9	16	229,768	191,269
3	Shikarpur	1,044	451	1,507	-	303,770	233,740	6	9	15	238,616	203,768
4	Ghotki	1,037	172	1,209	-	233,130	176,832	7	3	10	149,026	123,285
5	Jacobabad	1,366	131	1,524		276,990	202,344	5	6	11	188,386	164,719
6	Larkana	717	223	951	-	186,600	141,620	2	2	4	39,909	32,312
7	Nasuhero Feroz	641	245	907	-	177,720	133,904	3	16	19	214,981	183,923
8	Shahdad Kot	314	74	464		139,700	115,572	-	1	1	6,436	6,436
9	Kandh Kot	334	7	399		108,450	87,400	1	-	1	5,290	5,290
	Total	6,732	1,476	8,505	-	1,775,480	1,364,844	32	49	81	1,138,506	938,019

### Micro Health Insurance data

Analysis of data shown in Micro Health Insurance data:

- Total CO members who bought the Policy (inclusive of all categories i.e. General members + Renewal members + Credit members + Family package) is 8505 that includes 6732 male and 1476 female.
- Total Amount paid by the 8505 CO members amounts to Rs1364844 while Adamjee Insurance paid back Rs 938,019 to 81 people who put up claims; in a way it back about 70% of entire amount it received.
- This Sector is performing so well and benefiting the needy people in great way. SRSO feels very satisfied in this venture as indeed the community too feeling highly impressed.

# Chapter 9

# 9. Natural Resource Management

Pakistan is basically agriculture based country. Seventy percent population is employed in agriculture especially in rural Sindh. The farmers get poor yield of crops due to lack of technical knowledge and non-availability of required inputs. They also lack the capacity to manage natural resources at their disposal and waste the potential.

SRSO understands the importance of this sector. It has established an independent Section of Natural Resource Management focusing on capacity building of the farmers. NRM has well defined role to play for the following activities:

- Assist communities in water resources management by training and demonstrations;
- Help them in obtaining better varieties of seeds, fruits and forest plants;
- Promote and build up the capacity of communities in better methods of vaccinating animals, livestock management practices, agricultural farm management practices, sowing, seed and plantation;
- Provide preventive and curative services in the Livestock sector through the Prime Minister's Special Initiative for Livestock Project.

NRM in collaboration with COs, has identified following activities that could lead to improve the living standard of people thereby reduce the severity of poverty.

#### 1. Back Yard Poultry

Poultry is an integrate part of rural households. These are reared for egg & meat purpose. However these birds are low production in terms of meat & egg rearing size and number. NRM envisages turning conventional rearing poultry into a cottage industry and later on commercial farming by training CO in poultry farming on modern lines and introducing highly productive poultry breeds (Fayoomi). These breeds are disease resistant, require less management practices and are good converter of feed into egg and produces eggs daily almost around year.

This activity has been designed with women community who are mainly involved in conventional poultry rearing practices. SRSO has built the capacity of target women communities to construction of poultry houses feed & diseases management.





SRSO NRM Section has supplied 5,552 (Five Thousands Five hundred and Two) birds to 1024 Households and covered 234 COs in all districts.

#### 2. Back Yard Kitchen Gardening

Kitchen gardening is simple activity to undertake. The selection of a range of vegetables is carried out based on liking and profitability. Mostly tomato, chilies carrot, radish are cultivated in the area. But due to lack of know-how to the farmers, they have not explored the high income generating activities like vegetables production and fruit rearing. To generate interest of the target group, NRM has introduced kitchen gardening at household level. NRM has provided seed and trainings. It has supplied vegetables seed packet for both Rabi and Kharif seasons to 7000 CO members and covered 1329 COs in all districts.

Kitchen gardening is purely women led activity SRSO ensures women participation through mobilization. Skill enhancement has been carried out through training and on site technical support.

#### 3. Fruit Plants

To diversify and encourage complementing existing income generation source communities have been mobilized to grow fruit trees at household level. NRM has provided varieties of fruit plants to CO member i.e. Lemon, Ber, Falsa to 3400 households of 660 COs in all districts. Women are engaged in fruit planting specially at household level.

#### 4. Land Reclamation

35% land of upper Sindh Districts, Shahdad Kot, Larkana, Shikarpur, Jacobabad, and Kandhkot is saline and nothing is cultivated in these lands. This big chunk of land is barren. Due to non cultivation this ratio is being increased day by day. These lands require proper attention.

SRSO has designed the programme of reclamation of these lands with gypsum and has supplied 13000 bags of gypsum to the farmers that has helped reclaim 300 acres of land belonging to equal number of households from 106 COs.





#### **5. Crop Production**

Successful crop production plays an important role in solving problems of food security as well as bringing economic development and poverty alleviation in the area. The success of producing good crops almost entirely depends upon availability better inputs better knowledge and choice of crops according to the area environments. Since majority of our population live in rural area their livelihood is fundamentality linked with agriculture and production good crops. Going through the results of the crop production in the target area, was concluded that increased crop yields with limited soils can also be achieved by the following two principles.

- Use of quality Seed 1)
- Use of improved varieties of crops 2)

NRM is providing the quality seeds and encouraging growers to go for the improved varieties of crops.





The table below shows the performance data of NRM:

	INatural	Resource Managen		
Sr. No:	Description	2006-2007	2007-2008	Cumulative since inception
1	Agriculture workshop- Acticist-Manager Conference	1	14	15
	Beneficiary COs	1	14	15
	Beneficiary Households	12	150	162
2	Soil Reclamation Demonstration Plots	20	300	320
	Beneficiary COs	20	106	126
	Beneficiary Households	20	300	320
3	Juar Seed Provided (Kgs)	-	1,500	1,500
	Beneficiary COs	-	65	65
	Beneficiaries Households	-	300	300
4	Backyard Poultry Units Distributed	334	5,552	5,886
	Beneficiary COs	8	234	242
	No. of Beneficiaries (HHs)	67	1,024	1,091
5	Lemon Plants Provided	200	7,000	7,200
	Beneficiary COs	4	260	264
	No. of Beneficiaries (HHs)	40	1,400	1,440
6	Fruits Plant Saplings Provided. Ber		5,000	5,000
	Beneficiary COs		200	200
	No. of Beneficiaries (HHs)		1,000	1,000
7	Fruits Plant Saplings Provided. Falsa		5,000	5,000
	Beneficiary COs		200	200
	No. of Beneficiaries (HHs)		1,000	1,000
8	Backyard Kitchen Gardening-Veg. Seed Distributed (Packets)	40	7,000	7,040
	Beneficiary COs	4	1,329	1,333
	No. of Beneficiaries (HHs)	40	7,000	7,040
9	Soil Samples taken	26	24	50
	Beneficiary COs	2	3	5
	No. of Beneficiaries (HHs)	2	3	5
10	No. of sign board fixed		42	42
	Note: - Total CO's and HHs benefited:- Beneficiary CO's	39	2,411	2,450
	Total No. of Beneficiaries (HHs)	181	12,177	12,358



## **10. Prime Minister's Special** Initiative for Live Stock

PM's Special Initiative for Livestock is in line with the Medium Term Development Framework and aims at achieving the targets outlined in the document that has been developed by the Planning Commissions after consultation with different stakeholders.

Actually it is most important initiative so far taken in this field which has, hitherto, remained neglected. The vast rural population of Pakistan depends entirely on Agriculture or Animal Husbandry. If reasonable assistance is provided, the vast majority can comfortably earn its livelihood from the livestock and ensure food security too. This intervention has come at most opportune time and has come as a blessing on the farmer's community, an enormous majority of marginalized people.

Having vast outreach mechanism and ability to socially mobilize community in its operational area, SRSO is playing an important role in carrying out the PM's programme to the people. SRSO has added this Initiative in its delivery package and assigned professional staff to implement it. Natural Resource Management (NRM) Sector is responsible on this count.

NRM has added additional DVM in its team handling Livestock intensive areas. SRSO is in process of establishing clinics/Labs out of revolving fund placed at its proposal. It has arranged several training in all the aspects of animal care as well as held training for DVMs and Community Livestock Extension Workers (CLEWs). SRSO is investing /facilitating the core of this team to become Specialists and take on as self employed people.





Statistical data of activities carried out under PMSIL is given below:

	PRIME MINISTER'S	SPECIAL INITIAT	TIVE FOR LIVESTOCK	
Sr. No:	Description	2006 - 2007	2007 - 2008	Cumulative since Inception
1	No. of Animals Treated	835	4,898	5,733
2	No. of Animals Ecto parasites	85	1,144	1,229
3	No. of Animals Vaccinated	736	69,396	70,132
4	No. of Animals De-wormed	1,345	25,549	26,894
5	No. of Surgeries Performed	18	107	125
	Total	3,019	101,094	104,113
6	No. of COs served		2,990	2,990
7	No of Female Livestock Farmer Training Events Held	-	103	103
8	No of Female Livestock Farmer TrainingPax		4,930	4,930
9	No. of Community Livestock Extension Workers Trained		72	72
10	Income from sale of medicines (Rs)	-	220,558	220,558
11	Income from sale of vaccines (Rs)	-	79,310	79,310
12	Income from sale of semen (Rs)		-	
13	Income from DVM services (Rs)	8,632	127,744	136,376
	Grant Amount	8,632	427,612	436,244





SRSO Annual Report 2007-2008

# Chapter 11

## **11. Gender and Development**

**SRSO** realizes the vital importance of Gender and Development. Hence its interventions ranging from social mobilization to community physical infrastructures have been open for both, men and women. We understand that men and women would participate in the development initiatives and can benefit from the outcome equally.

**SRSO** has a strong Section called Gender and Development working towards mainstreaming the women hitherto ignored in the decision making. The Section is alive to the sensitivities about men, women relationship and persisting inequalities. The section has been made responsible to achieve the following:

- Ensure that gender remains the integral part of all SRSO activities besides mainstreaming it;
- Develop new programmes and packages exclusively for women CO members;
- Take a lead role in formulating gender policy, strategies (Operational Plan) and monitoring mechanisms for gender policy implementation while pursuing the gender agenda and advocacy for resource allocation for gender related activities;
- Facilitate and coordinate capacity building of staff and community members in gender awareness and sensitivity through training sessions, discussions and exposure visits;
- Review and update planning tools and processes used at the field level to ensure women's participation.

**GAD** has formulated a gender policy and implementation plan with defined policy actions as a conscious and focused effort to bringing women in the mainstream development before the resource gaps widen the gender gap at the organizational and programme level.





Community Investment Func	l Status
Indicators	As of June 2008
Disbursement	
Amount of CIF Disbursed to VDOs	150,000
Amount of CIF Disbursed to # of VDOs	1
No. of loans	26
Loan Size	5769
Sectors	3,019
Enterprise	9,344
Livestock	10,000
Agriculture	109,600
Emergency & Others	21,056
Outstanding	
CIF Principal Outstanding	146,600
No. Of Active VDOs with CIF	1
Active Borrowers	26

# **Changing Destiny**

Fareedan is 25 years married and mother of three children. Her husband Wahid Bukhsh works as labor in the village Masoo Machi of District Shikarpur but he can not earn more as he is partially disabled person. Fareedan has bad deal in life, remained hard pressed financially – never been able to buy things she liked for her or for her children. She often realized that as her children grew older, their needs would increase and she and her husband would be further pressed.

At this juncture, 'Village Development Organization' of her village came to her rescue and nominated her for grant of Rs. 5000 from SRSO Community Investment Fund. With this money she opened up a small shop and placed items of daily use like cooking oil, salt, tea begs, sugar, rice, flour etc. She has now found a shop of her dreams that keeps her usefully employed and earns her respectable income of few thousands a month. She takes the sigh of relief. Her husband is satisfied man and even more determined to work even harder and to help her wife too ...... He has witnessed the change in quality of life.

**GAD** has helped the MER in Poverty Score Card Exercise. Poverty score exercise has taken place in 106 UCs of Sukkur, Khairpur, Larkana, and Jacobabad in order to facilitate Government of Sindh to announce the land distribution to the poor Haris.

SRSO was commissioned to undertake the exercise and identify poor landless 'Harees' (tillers) who qualify for the land. Additionally it has also been asked to support these Harees in the development of packages once they get the land. SRSO has established the data base banks while using the PSC results in each district and has started physically verifying the lands identified by the Revenue Department. SRSO has completed the physical verification of the land allotments in Larkana and Jacobabad districts. The process of developing the package has begun. Also, the PSC work has started in Ghotki districts. The PSC entails following:

- Village Profile as a Bench Mark
- Poverty Assessment through Poverty Scorecard to assess:
  - ... Extremely Poor (Destitute)
  - ... Chronically Poor (Very Poor)
  - ... Transitory Poor (Poor)
  - ... Transitory Vulnerable Poor (Poor)
  - ... Transitory Non Poor (Better Off)
  - ... Non Poor (Better Off)

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<b>B</b>	
State.	

Poverty Score Card Status					
District	Target UCs	PSC Completed			
Sukkur	16	03			
Khairpur	49	30			
Jacobabad	11	06			
Larkana	30	30			
Total	106	99			





# 12. The Monitoring, Evaluation and Research Unit (MERU)

Monitoring and evaluation (M&E) of development projects are increasingly recognized as indispensable management functions. These functions include wide range of activities like developing tools and determining the performance objectives – processing feedback, monitoring and evaluating the performance through a structured system by pre determined instruments and tools. Unless a strong and efficient ME system is functioning, results of development will not be achieved.

SRSO MER Section has been running in to problems for want of competent staff, frequent replacements, reshuffling and to some extent loss of investment in training and then loosing the professionals. We have struggled in to this area and by now, have put in place the MER. The Section is motivated and involved in many activities but much has to be desired even now.

The MER, however, made good contribution to the SRSO programme delivery during the reporting year. It was involved in various activities and tasks. MER has carried out the following activities in the year of reporting:

- MER was involved in SRSO Annual Budgeting and Planning for each sector and each district.
- The Section also carried out Annual program review
- For launching of Community Investment Fund (CIF) for the destitute women, the MER developed Model Transformation Plans for different trades to provide basis for CIF distribution. Plan lays down parameters and standards based on which grant can be made in each sector like Livestock, agriculture, Enterprise etc.
- MER carried out baseline to collect secondary data to be used for launching of the projects of KPF, Falah and MTDF
- For carrying out the exercise of poverty score card MER carried out situation analysis to determine the approach and strategy
- MER was involved in Poverty Score Card exercise.





## 13. Way Forward – New Initiatives

We are happy to report that in short time of its existence SRSO has established its credentials as a vibrant and active support organization closely aligned with the community. Federal and Provincial Government has reposed its confidence in SRSO, indeed along with other partner support organizations. Donors feel happy to establish business initiatives with SRSO. Additionally, it has won tremendous support from Rural Support Programmes Network (RSPN). SRSO has more than one challenging tasks ahead and feels confident to take upon these tasks.

#### a) Sindh Rural Support Programmes Consortium (SRSPCon)

Sindh Government has expressed its vision and commitment to uplift the poor majority from the clutches of poverty. It has set itself an agenda of attacking the menace of increasing poverty by way of carrying out different supportive activities targeting the poor. The Government, however, has either to rely upon its line departments for the outreach which work in conventional way within their specific scope of their jobs. Or the GoS has to create new edifice to implement its agenda which entails heavy capital and operational cost. Finally, however, the Government moved away from the conventional approach. It identified the Rural Support Programme NGOs already operating in all the corners of geographical area of the province with trained core of professionals and in collaboration with line departments. The Government asked for presentations before it to establish the competence of the RS Programmes and felt satisfied.

On the initiative of SoG, a Consortium of three Support NGOs, NRSP, SRSO, TRDP has been established to implement the Agenda. SRSO has been nominated as one senior team member and the host of the consortium. SRSO has appointed its team and placed it TRDP Karachi office to interact with Public Private Partnership initiative seated in Planning and Development department. Under this programme, many initiatives and activities are under way.

**b**) SRSO has established 'Community Investment Fund to help mainly destitute women in its area of operation. The fund is disbursed to the eligible otherwise vulnerable disadvantaged destitute women to help them build their assets and establish income generating activity.

#### c). Village Devolvement Organization

SRSO has introduced concept of second generation social mobilization in form of Village Development Organization (VDO). It is the umbrella organization of Community Organization having wider scope of works and approach. It will specifically pursue the objectives of:

- To ensure helping activists of member COs in their capacity building
- To ensure participation of villagers in the decision making about use of local resources
- To ensure membership of atleast 80 % of village house holds in the COs
- To strengthen coordination with NGOs and Government Agencies

#### d)Interest Free Loans for Destitute Women

The Government of Sindh has been pleased to offer Rs. 500 million revolving credit pool for poor women in Sindh under the Women Empowerment Programme. The size of loan would be from Rs. 2000/- to 30,000/- and the repayment tenure would be 6 to 30 months. The objective of the Program is to provide the interest free loans to destitute and vulnerable poor women to start or support small businesses of their own at their homes. The overarching objective of this soft loan is to reduce the levels of poverty of these poorest women in rural areas by way of:

- Building productive assets of women and
- Increasing and diversifying their incomes.
- Decreasing their risks by providing safety nets.
- Improving their leadership and management skills.

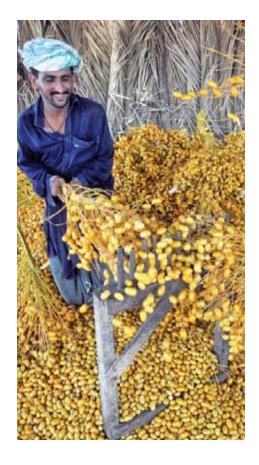
The identification of the very poor or destitute women is being done with the help of Poverty Scorecard.

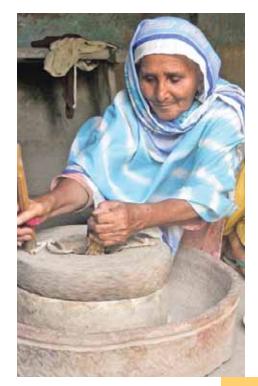
#### e) Donor and Funds

RSPN has signed a contract with SRSO to implement the project of CMP-II during the period of four years with financial support of Rs. 48.00 million.

#### f) PPAF

PPAF has also approached SRSO to carry out Universal coverage of social mobilization in selected target areas within the period of two years as against the financial assistance of Rs.127 million. It is also expected that GoS may join in this programme.







#### g) Family Advancement for Life and Health (FALAH)

The RSPN is part of a Consortium of national and International organizations led by Population Council responsible for implementing the above named Project. The project is funded by USAID covers five years starting June 2007 and is being implemented in twenty selected districts of four provinces of Pakistan that includes area under SRSO jurisdiction.

RSPN, through its partner RSP i.e SRSO has entered into the MOU with HANDS, a key implementing partner for the Sindh province. SRSO is in collaboration with HANDS and engaged in efforts to achieve the project objectives i.e. to increase the use of modern contraceptive methods by an average of 10 percent by the end of year five in district sukkur.



# Appendix - Audited Financial Statements

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#### SINDH RURAL SUPPORT ORGANIZATION (SRSO)

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

Ford Rhodes Sidat Hyder & Co. Chartered Accountants Mall View Building, 4-Bank Square P. O. Box No. 104, Lahore 54000, Pakistan.

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#### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of the Sindh Rural Support Organization (the Company) as at 30 June 2008, and the related income and expenditure account, cash flow statement and statement of changes in general fund together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting principles and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984:
- b) In our opinion:
  - (i) the balance sheet and income and expenditure account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied:
  - (ii) the expenditure incurred during the year was for the purpose of the company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company.
- in our opinion and to the best of our information and according to the explanations given c) to us, the balance sheet, income and expenditure account, cash flow statement and statement of changes in general fund together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at 30 June 2008 and of the surplus, its cash flows and changes in general fund for the year then ended; and
- (b) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance. 1980.

FIRIS Sil Chartered Accountants

& member firm of Ernst & Young Global Limited

Lahore: 16 October 2008

#### SINDH RURAL SUPPORT ORGANIZATION BALANCE SHEET AS AT 30 JUNE 2008

ASSETS	Note	2008 Rupees	2007 Rupees
Non-current assets			
Property and Equipment	5	30,139,230	19,466,271
Long term investment	6	236,381,943	307,290,995
Long term loans	7	180,291,216	
		446,812,389	326,757,266
Current assets			
Stock of medicines	8	3,676,005	•
Advances, prepayments and other receivables	9	26,660,868	6,578,038
Microcredit loans receivables	10	29,343,841	58,225,058
Accrued mark up / service charges	11	28,534,429	16,321,172
Short term investments	12	767,400,000	847,400,000
Cash and bank balances	13	221.573.053	108,924,193
		1,077,188,196	1,037,448,461
Total asset		1,524,000,585	1,364,205,727
LIABILITIES			
Non-current liabilities	ſ		
Deferred grants	14	127,116,452	•
Employee benefits	15	11,504,634	7,240,444
		138,621,086	7,240,444
Current liabilities	254		
Short term borrowings	16	182,881,184	149,999,450
Loan for microcredit	17	53,356,864	24,520,048
Accrued mark up	18	5,416,999	2,523,130
Accrued and other liablities	19	5,362,698	69,603,739
	L	247,017,745	246,646,367
Net assets		385,638,831	253,886,811
net assets		1,138,361,754	1,110,318,916
Represented by:		1 110 210 017	
Endowment fund		1,110,318,916	1,053,052,608
Surplus		28,042,838	57,266,308
		1,138,361,754	1.110,318,916

#### CONTINGENCIES AND COMMITMENTS

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The annexed notes form an integral part of these financial statements.

Chief Executive

Director

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#### SINDH RURAL SUPPORT ORGANIZATION INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 30 JUNE 2008

	Note	2008	2007
	Note	Rupees	Rupees
INCOME			
Profit on investments / deposits	21	113,308,979	108,038,878
Grants	22	61,587,945	28,795,474
Income from microcredit loans	23	9,951,089	6,623,798
Other income	24	1,763,481	1,943,198
		186,611,494	145,401,348

#### EXPENDITURE

Operating expenditure	25	102,722,626	48,271,132
Programme assistance	26	34,674,690	27,284,045
Finance cost	27	21,171,340	12,579,863
		158,568,656	88,135,040
Surplus transferred to general fund		28,042,838	57,266,308

The annexed notes form an integral part of these financial statments.

CHIEF EXECUTIVE

DIRECTOR

#### SINDH RURAL SUPPORT ORGANIZATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2008

FOR THE TEAK ENDED 30 JUNE 2008		-222032	
		2008	2007
CASH FLOWS FROM OPERATING ACTIVITIES	Note	Rupees	Rupees
		200	
Surplus for the year		28,042,838	61,751.027
Adjustments for non-cash charges and other items:			
Depreclation		6,865,472	4,604,907
Financial charges		21,171,340	12,579,863
Employee benefits -net		4,264,190	2,917,469
Amortization		909.052	•
Gain on disposal of fixed assets	1	(600)	(54,090)
중 상당 영화는 것 수 없는 것이 없다.		33,209,454	20,048,149
Surplus before changes in working capital		61,252,292	81,799,176
Effect of working capital changes:			
(Increase)/decrease in current assets	Г		2
Stock of medicines	I	(3,676,005)	
Microcredit loans receivables		28,881,217	5.913.507
Short term investments		67,786,743	(458,413,960)
Advances, prepayments and other receivables	1	(20,082,830)	1,153,146
	î	72,909,125	(451,347,307)
Increase/(decrease) in current liabilities			100000000000000000000000000000000000000
Short term borrowings		32,881,734	149,999,450
Loan for microcredit		28,836,816	24,520,048
Accrued and other liablities		(66,149,082)	64.737.869
	Ľ	(4,430,532)	239.257.367
		68,478,593	(212,089,940)
Cash generated from / (used in) operations		129,730,885	(130,290,764)
Finance cost paid		(16,369,430)	(12,579,863)
Receipts against grants		127,116,452	
Net cash generated from / (used in) operations		240,477,907	(142,870,627)
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure on fixed assets		(17,539,631)	(9,978,518)
Proceeds from sale of fixed assets		1,800	54,090
Payment of long term loan		(180,291,216)	
Proceeds from sale of long term investment		70,000,000	249,996,919
Net cash (used in) / generated from investing activities		(127,829,047)	240.072,491
Net increase in cash and cash equivalents	7	112,648,860	97.201.864
Cash and cash equivalents at the beginning of the year		108,924,193	12,358,859
Cash and cash equivalents at the end of the year	13	221,573,053	108,924,193

The annexed notes form an integral part of these financial statments.

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#### SINDH RURAL SUPPORT ORGANIZATION STATEMENT OF CHANGES IN GENERAL FUND FOR THE YEAR ENDED 30 JUNE 2008

	Endowment Fund	Surplus	Total
		···· Rupees ····	
Balance as at 01 JULY 2007	1,000,000,000	53,052,608	1,053,052,608
Surplus for the year	 ● 2	57,266,308	57,266,308
Balance as at 30 June 2007	1,000,000,000	110,318,916	1,110,318,916
Surplus for the year		28,042,838	28,042,838
Balance as at 30 JUNE 2008	1.000,000,000	138,361,754	1,138,361,754

The annexed notes form an integral part of these financial statments.

CHIEF EXECUTIVE

DIRECTOR

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SINDH RURAL SUPPORT ORGANIZATION NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 1. COMPANY AND ITS OPERATIONS

Sindh Rural Support Orginization (SRSO / the company) was incorporated as a public company limited by guarantee on 29 May 2003 under section 42 of the Companies Ordinance, 1984, SRSO took over the operations of National Rural Support Program (NRSP) Sukkur Region, on 01 July 2003. The main objective of the company is to alleviate poverty in the province of Sindh. The activities of the company are being organised by the endowment fund provided by the Government of Sindh and income earned on investments in securities.

The program is carried out in nine districts of the Sindh province: Sukkur, Shikarpur, Ghotki, Khairpur, Noshero Feroz, Larkana, Shahdadkot, Kandhkot and Jacobabad, comprising 31 Tehsils and 374 Union Councils. The head office of the company is based at Sukkur.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved Accounting Standards comprise of Accounting and Financial Reporting Standards for Medium-Sized Entities (MSEs) issued by Institute of Chartered Accountants of Pakistan (ICAP) and provisions of and directives issued under the Companies Ordinance, 1984. In case the requirements differ, the provisions or directives of Companies Ordinance, 1984 shall prevail.

#### 3. BASIS OF PREPARATION

These financial statements have been prepared under the historical cost convention, except financial instruments carried at fair value.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies have been consistently applied in dealing with items which are considered material to the company's accounts:

#### 4.1 Property and equipment

4.1.1 Cost

Operating fixed assets except leasehold land are stated at cost less accumulated depreciation and impairment loss, if any. Leasehold land and Capital work-in-progress are stated at cost.Cost in relation to certain assets signifies historical cost as referred to in Note 5.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

#### 4.1.2 Depreciation

Depreciation is charged to income on the straight line method so as to write off the cost of an asset over its estimated useful life at the rates given in Note 5.

Depreciation on addition is charged from the month in which an asset is put to use while no depreciation is charged for the month in which an asset is disposed off.

#### 4.1.3 Derecognition

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and carrying amount of the asset) is included in profit and loss account in the year the asset is derecognized.

#### 4.1.4 Impairment

The carrying amount of the company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized wherever the carrying amount of the assets exceeds its recoverable amount. Impairment losses are charged to income and expenditure account.

#### 4.2 Financial Support to Community Organizations

Financial support is provided to Community Organization (COs) in accordance with the criteria established by the company. The cost of such financial support is booked when the company's share of the scheme becomes due for payment:

Microcredit loans receivables which are overdue by more than 90 days are fully provided for. Known impaired receivables which are overdue by more than 3 years are written off.

#### 4.3 Staff retirement benefits

The company operates the following retirement benefits schemes for its employees:

#### 4.3.1 Defined contribution plan

The company operates an unfunded provident fund scheme for all its permanent employees for which the company and employees contribute equally @ 10% of basic salary.

#### 4.3.2 Defined benefit plan

The company operates an unfunded gratuity scheme covering all its employees with two or more years of service with the company. Provision for gratuity has been made to cover obligation under the scheme in respect of employees who have completed the minimum qualifying period. The company operates a funded severance scheme for its eligible employees.

#### 4.3.3 Compensated absences

The company provides a facility to its employees for accumulating their annual earned leave. Under the unfunded scheme employees are entitled for 30 days privilege leave for each completed year of service. Provisions are made to cover the obligation under the scheme and are charged to income.

#### 4.4 Taxation

The company's income from donations, contributions and profit from investment in securities of the Federal Government are exempted from income tax. Resultantly, no provision in the books of the company is made in this respect. Provision is made for other taxable income, if any.

#### 4.5 Revenue Recognition

- Grants against specific projects are accounted for in accordance with the terms attached to the
  respective grants.
- Service income on receivables against micro credit is recognized using effective interest rate
- Training receipts are recognized on accrual basis.
- Interest on bank deposits and investments in Pakistan Investment Bond is recognized using effective interest rate method.
- Credit processing fee is recognized on receipt basis.

#### 4.6 Receivables

Known impaired debts are written off, while debts considered doubtful of recovery are fully provided

#### 4.7 Provisions

Provisions are recognized when the company has a legal or constructive obligation as a result of past event and it is probable that outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made.

#### 4.8 Investment - Heid to maturity

Held-to-maturity investments are investments with fixed or determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity other than:

a) those that the entity upon initial recognition designates as at fair value through profit or loss; and
 b) those that the entity designates as available for sale.

These investments are initially recognised at cost which is fair value of consideration given. Subsequently, these are amortized by using effective interest rate method.

The impairment loss, if any, on held to maturity investments and its reversal is recognized in profit or I

#### 4.9 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cheques in hand and balance at banks on current accounts.

#### 4.10 Financial instruments

Financial assets on the balance sheet include micro credit receivables, advances, deposits and prepayments, cash and bank balances.

Financial liabilities on balance sheet include accrued and other liabilities.

Financial assets and liabilities are recognized at cost which is the fair value of the consideration given or received at the time when the company becomes party to the contractual provisions of the instrument by following trade date accounting.

A financial asset or part thereof is derecognized when the company loses control over the contractual right that comprises the financial asset or part thereof. Such control is deemed to be lost if the company realizes the right to the benefits specified in the contract, the right expires or the company surrenders those rights. A financial liability or part thereof is derecognized when the obligation specified in the contract is discharged, cancelled or expires.

Any gain or loss on subsequent measurement and de-recognition is charged to income and expenditure account.

#### 4.11 Offsetting of financial assets and liabilities

A financial asset and a financial liability is off set and the net amount is reported in the balance sheet if the company has a legally enforceable right to set off and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 4.12 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectation of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

Depreciation (Note 5.)

- Provision (Note 4.7)

Appendix

SINDH RURAL SUPPORT ORGANIZATION

29,987,336 19,466,271 151,894 ·	29,987,336 151,894 30,139,230	29,987,336 151,894 30,139,230	29,987,336 151,894 30,139,230 As at As at 2008	5,271 5,271 5,271 0K 0F 0F 08	5,271 5,271 0K 0E 08 08	5,271 5,271 0K 08 08 5,330 5,330	5.271 5.271 0K 0K 0E 8.804 5.640
(5.1) 29,987,33 151,89					(5.1) 29,987,33 151,89 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 8,636 8,636 8,63 8,636 8,63	(5.1) 29,987,33 151,89 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 8,63 8,63 8,63 8,63 8,63 8,63 8,63 8,6	(5.1) 29,987,33 151,89 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 30,139,23 8,63 8,63 8,63 8,63 8,63 8,63 8,63 8,6
		DEPREC	DEPREC As at Charge 01 July the 2007 yea	As at Charge 01 July the 2007 yea	DEPREC As at Charge 01 July the 2007 yea 2007 yea	As at DEPREC As at Charge 01 July the 2007 yea 2007 yea 8.	DEPREC           As at         DEPREC           As at         Charge           01 July         the           2007         yea           2007         yea           Perces         8.           996,056         554           668.061         589
			As at 30 June 2008	As at 30 June 2008	As at 30 June 2008 854,966	As at 30 June 2008 854,966	As at 30 June 2008 854,966 6.459,153
		COST		COST Additions/ (detetions) during the year	COST Additions/ (deletions) during the year 854,966	COST Additions/ (deletions) during the year 854,966 1.324,821 (	COST Additions/ (deletions) during the year 854,966 1.324,821 1.103,352
			As at 01 July 2007	As at 01 July 2007	As at 01 July 2007	As at 01 July 2007	As at 01 July 2007 5,134,332 2,619,927
	erating fixed assets	erating fixed assets	DESCRIPTION	berating fixed assets	Derating fixed assets DESCRIPTION Asse hold land	DESCRIPTION DESCRIPTION ase hold land ee hold assets: initure and fixture	5.1 Operating fixed assets DESCRIPTION Lease hold land Free hold assets: Furniture and fixture Office equipments

20

254,386

87.074

48.453

39,221

341,460

8

20,320,103

12,399,387

4.618.262

7.781.125

32.719.490

171,810 (1.800) 13,330,476

19,389,014

Vehicles

171,450

Audio visual equipment

30.293.877

Rupees - 2008:

29.987,336

17.683,842

6,865,472

47,679,814 10,827,606

19,466,271

10,827,606

4.604.907

6.222,699

30,293,877

10.032.609 (54.090)

20,315,358

Rupees - 2007:

(1,800) 17,387,737

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	LONG TERM INVESTMENTS- held to maturity	Note	2008 Rupees	2007 Rupees
6.	LONG TERM INVESTMENTS' NEW TO INSURVY	Note	Rupees	Ropees
	Certificates of deposit		912,133	912,133
	Pakistan Investment Bonds (PIB's)	(6.1)	232,600,000	302,600,000
			233.512.133	303,512,133
	Premium on purchase of PIBs		3,778,862	4,687,914
	Less: Amortization for the year	(25)	909,052	909,052
		81043	2,869,810	3,778,862
			236,381,943	307,290,995

6.1 These PIB's are under lien of First Women Bank Limited against a running finance facility of Rs. 200 million. These carry interest at the rate of 8 % ( 2007 : 8% ) per annum.

#### 7. LONG TERM LOAN

This represents receivable from National Rural Support Program and carries interest at the rate of 10.25 % per annum (2007:Nil)

#### 8. STOCK OF MEDICINES

This represents veterinary medicines related to live stock project.

#### 9. ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES

CCC . 30
555,178
65,000
2,915,786
2,404,064
1,480
636,530
6,578,038

#### 9.1 These represent receivable from Rural Support Network.

#### 10. MICROCREDIT LOANS RECEIVABLES

Considered good		
Agricultural input	1,706,096	3,997,578
Live stock	25,426,329	39,429,948
Enterprise development	1,590,153	3.977.492
	28,722,578	47,405,018
Consider doubtful		
Agricultural input	2,417,009	1,494,668
Live stock	10,180,459	8.582.698
Enterprise development	924.038	742,674
	13,521,506	10.820.040
	42,244,084	58,225,058
Less: provision for non-performing microcredit loans		
Agricultural input	1,837,416	
Live stock	10,138,789	
Enterprise development	924.038	
	12,900,243	•
	29,343,841	58,225,058

2007

2000

11.	ACCRUED MARK UP / SERVICE CHARGES	Note	Rupees	Rupees
	Certificates of deposit		34,186	3,603,986
	Pakistan investment bonds		4,174,273	4,185,709
	Term deposit receipts		17,787,223	7,971,263
	National Rural Support Network (NRSP)		5,208,289	
	Accrued profit on bank deposits		413,915	307,732
	Accrued service charges		916.543	252,482
			28,534,429	16,321,172

#### 12. SHORT TERM INVESTMENTS - held to maturity

Certificates of deposit	(12.1)	•	170,000,000
Term deposit receipts	(12.2)	697,400,000	677,400,000
Pakistan investment bond (PIB)	(6)	70,000,000	· · · · · · · · · · · · · · · · · · ·
		767,400,000	847,400,000

#### 12.1 These carries interest at the rate of Nil (2007:8% to 11%)

12.2 These carries interest at the rate of 10% to 11.6% ( 2007 : 10% to 11.6%)

#### 13. CASH AND BANK

	Cash at bank:		
	Current accounts	1,256,883	1.587.426
	Deposit accounts	220,316,170	107,336,767
		221,573,053	108,924,193
14.	DEFERRED GRANTS		
	Rural Support Programs Network - RSPN	340,200	
	Grant from RSPN for Live Stock Project	407,442	
	Grant from Khoshal pakistan fund	68,773,810	
	Grant from Govt. of sindh	57,000,000	
	Grant from Pakistan poverty allivation fund	595,000	
		127,116,452	•
15.	EMPLOYEE BENEFITS		
	Gratuity	4,188,256	2,720,859
	Provident fund	5.098.518	2,735,568
	Non accumulating compensated absences	2,217,860	1,784,017
	N.	11,504,634	7,240,444

#### 16. SHORT TERM BORROWINGS - secured

This represents short term running finance facility availed from First Women Bank Limited. It carries markup at monthly KIBOR . These have been secured by investment in Pakistan Investment Bonds as disclosed in Note 6.1

#### 17. LOAN FOR MICROCREDIT - secured

This represents loan from Pakistan Poverty Alleviation Fund for credit disbursement to community organizations. The loan carries markup at the rate of 8% per annum (2007: 8%). These are secured by demand promissory note from board of directors.

			2008	2007
18.	ACCRUED MARK UP	Note	Rupees	Rupees
	Short term barrowings		3.383,641	1,908,041
	Loan for microcredit		2.033,358	615,089
		-	5.416.999	2,523,130
19.	ACCRUED AND OTHER LIABLITIES			
	Accrued expenses		755,662	324,791
	National Rural Support Programs • NRSP		•	3,440,647
	Isituate of Rural Management - IRM (NRSP)		3,799,159	
	Rural Support Programme Network - RSPN		20	37,705
	Pakistan Poverty Alleviation Fund - PPAF			400,168
	NRSP ex-staff			36,589
	President's Programme for Health and Care Initiative - PPHO	3		65,363,839
	Insurance payable		764,985	
	Paybale to staff		37,705	
	Withholding Tax		1,470	
	Other payables	1.0	3,717	
			5,362,698	69,603,739

#### 20. CONTINGENCIES AND COMMITMENTS

Contingencies as on balance sheet date were Rs. Nil (2007: Rs. Nil). Commitments as on balance sheet date were Rs. Nil (2007: Rs. Nil).

#### 21. PROFIT ON INVESTMENTS / DEPOSITS

	Certificates of deposit	880.274	21,882,963
	Pakistan investment bonds	23,528,767	23,508,000
	Term deposit receipts	62,244,092	55,186,388
	Long term loan	9,161,895	
	Deposit accounts	17.493.951	7.461.527
		113,308,979	108,038,878
22.	GRANTS		
	Rural Support Programs Network - RSPN	11,874,300	7,442,377
	Grant from RSPN for Live Stock Project	5,384,280	10,444,795
	Grant from PPAF for CPI Scheme	15,481,192	10,908,302
	Grant fromTRDP	3,734,243	•
	Grant from KPF	25.113.930	
		61,587,945	28,795,474

#### 23. INCOME FROM MICROCREDIT LOANS

This represents service charges at the rate of 20% (2007: 20%), which is received from borrowers on the outstanding balance of micro financing on daily product basis for a period of one year.

#### 24. OTHER INCOME

HRD Income	57,274	149,270
RCED Income	359,685	67,820
PITD Income	10.034	567,551
Enterprise Development income	22,000	31,249
NRM Income	147,506	
Insurance Income	442,616	
Miscellaneous income	724.366	1,127,308
	1,763,481	1,943,198

Appendix

#### SINDH RURAL SUPPORT ORGANIZATION

			2008	2007
25.	OPERATING EXPENDITURE	Note	Rupees	Rupees
	Salaries, wages and benefits		45.144.081	29,793,883
	Traveling		1.320,369	1,149,789
	Communication		538,341	506,148
	Meeting and conferences		1,273,377	1,249,362
	Union council baseline expenses		1,877	
	Dissemination		4,000	5,740
	Utilities		1.537,240	978,309
	Vehicle running and maintenance		5,210,252	3,528,413
	Office supplies		548,960	221.203
	Office rent		3.037,964 .	2,142,956
	Office repairs and maintenance		993,173	917,755
	Printing and stationery		1.976.342	1.047,905
	Insurance		946,921	733,945
	Books and periodicals		1,675	41,205
	Depreciation	(5)	6.865.472	4,604,907
	Amortization of premium on PIBs	(6)	909.052	909,052
	Legal and professional charges	(0)	487,490	37,352
	Auditors' remuneration		225,000	140,000
	Provision for non - performing microcredit loans		12,900,243	
	Advertisement		39,989	57,894
	Flood relief operations		17,954,660	57,694
	Establishment of clinics		453,466	
	Miscellaneous expenses		352,682	205.314
			102,722,626	48,271,132
26.	PROGRAMME ASSISTANCE			
	Physical infrastructure schemes		21,749,753	17,607,233
	Training		7,286,533	5,867,526
	Natural resource management		1.971,840	541,851
	Natural resource management Social sector services		1.971,840 1,938,171	
	그 같은 그 같은 것이 같이 많은 것이 같은 것이 같이 좋다. 같은 것이 같은 것이 같이			376,971
	Social sector services		1,938,171	376,971 192,755
	Social sector services Gender and development		1,938,171 187,571	376,971 192,755 715,884
	Social sector services Gender and development Social mobilization		1,938,171 187,571 717,132	376,971 192,755 715,884 744,447
	Social sector services Gender and development Social mobilization Monitoring, evaluation and research		1,938,171 187,571 717,132 555,148	376,971 192,755 715,884 744,447
	Social sector services Gender and development Social mobilization Monitoring, evaluation and research Enterprise development		1,938,171 187,571 717,132 555,148	376,971 192,755 715,884 744,447 720,809
	Social sector services Gender and development Social mobilization Monitoring, evaluation and research Enterprise development Community organizations' management	:	1,938,171 187,571 717,132 555,148	376,971 192,755 715,884 744,447 720,809 516,569
.7.	Social sector services Gender and development Social mobilization Monitoring, evaluation and research Enterprise development Community organizations' management	:	1,938,171 187,571 717,132 555,148 268,542	376,971 192,755 715,884 744,447 720,809 516,569
27.	Social sector services Gender and development Social mobilization Monitoring, evaluation and research Enterprise development Community organizations' management and documentation	:	1,938,171 187,571 717,132 555,148 268,542	541,851 376,971 192,755 715,884 744,447 720,809 <u>516,569</u> 27,284,045
17.	Social sector services Gender and development Social mobilization Monitoring, evaluation and research Enterprise development Community organizations' management and documentation		1,938,171 187,571 717,132 555,148 268,542	376,971 192,755 715,884 744,447 720,809 <u>516,569</u> 27,284,045

#### 28. TAXATION

The company's income is exempt from income tax under section 2 (36) to the income Tax Ordinance 2001.

# **29. FINANCIAL INSTRUMENTS**

iterest		Interest Bearing		Non	-Interest Bea	ring	
Rate	Less than	One to	Sub-total	Less than	One to	Sub-total	Total
Sage	one year	five years		one year	five years		

# Financial assets

Financial assets								
Long term investment	20		236,381,943	236,381,943		ŧĒ	*`;;	236,381,94
Long term loan			180,291,216	180.291.216				180,291,21
Short lerm investments		767,400,000		767,400,000		÷4	•	767,400,00
Micro credit loans receivables		29,343,841	*	29,343,841	2	्र		29,343,84
Advances, prepayments							×	
and other receivables			*	•	26,650,868	÷	26.660.868	26,660,86
Accrued mark - up / Service chrages		¥,	•	•	28,534,429	÷	28,534,429	28,534,42
Cash and bank balances	6 - 10.05	6 · 10.05 220,316.170		220,316,170	1,256,883		1.256,883	221,573,05
Total financial assets		1.017.060.011	416,673,159	1,433,733,170	56.452.180	•	56,452,180	1.490.185.35
Financial IIabilities								
Short term borrowings		182,881,184	•	182,881,184	æ	•		182,881,18
Loan for microcredit		53,356,864	×	53,356,864			•	53,356,86
Accrued and other liabilities	9	(*)	•		5,362,698		5,362,698	5,362,69
Total financial liabilities		236.238.048		236,238,048	5,362,698		5,362,698	241.600.74

Appendix

				×	30 June 2007			
	Interest		interest Bearing		Non	Non-Interest Bearing	aring .	
	Rate	Less INM	One to	Seb-total	Levis INde	One to	Sabriccal	Total
	- day	ote year	five years		one year	the years		
					Rupers			
Financial assets								
Long term investments	20	•	307.290.995	307,290,995	•			307,290,995
Long term toon								•
Short teem investments		847,400,000	•	847,400,000	÷		•	847,400,000
Vicro creditions receivedes		58,225,058		58,225,058	•	a.	•	58,225,058
Advances, preparateris								
and other receivables		•	•	•	226,232,890	5 <b>.</b> (	226.232,890	226,232,890
Accrued man - up / Service Chrages		•	•		16.068,690	•	16.068.690	16,068,690
Cardh and bank balances	01 · S.E	107,336,767		107.336.767	1.587,426	•	1,587,426	108,924,193
Total fearces assets	•	1.012.961.825	1.012.961.825 307.290.995	1.320,252,820	200,088.055	•	243.889.006	1.564141.826
Financial laborates								
Short term borrowings		058'666'671		051/666/671				149,999,450
Leen for microcredit		24,520,046		24.520.048	•			24,520,048
Account and other facilities	9	·		·	001,052	×	2,523,130	2523,130
Total formered lubities		174,519,405	.	174,519,408	000,032,5	•	2,523,130	177,042,628

The effective interest/more upreates for the monotary financial assets and spotches are mendioned in respective notes to the financial statements.

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#### 29.1 FINANCIAL RISK MANAGEMENT

The company's activities expose it to a variety of financial risks, including the effects of changes in market rates, credit and liquidity risk associated with various financial assets and liabilities respectively and cash flow risk associated with interests in respect of borrowings.

The company finances its operations through equity, borrowings and management of working capital with a view to maintaining a reasonable mix between the various sources of finances to minimize risk.

Taken as a whole, risk arising from the company's financial instruments is limited as there is no significant exposure to market risk in respect of such instruments.

#### (a) Concentration of Credit Risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail completely to perform as contracted. The company's credit risk is primarily attributable to its micro-credit loan portfolio and its balance at banks. The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. Whereas, to manage the credit risk associated with micro-credit loan portfolio the company applies approved credit limit to its customers and as such is not exposed to major concentration of credit risk.

#### (b) Interest Rate Risk

Interest rate risk is the risk that the values of financial instruments will fluctuate due to changes in market interest rates. The company receives funds at fixed interest rate from PPAF and as such the risk is minimized.

#### (c) Liquidity Risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

#### 30. Fair value of Financial Instruments.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 31. CORRESPONDING FIGURES

Corresponding figures have been rearranged or reclassified, wherever necessary, for the purpose of comparison and to comply with the requirements of revised fifth schedule of the Companies Ordinance, 1984, however, no significant reclassification has been made expect for the following reclassification:

(a) Accrued mark up amounting to Rupees 2,523,130 as at 30 June 2007 has been shown on the face of balance sheet. Previously it was shown as a part of accrued expenses.

#### 32. GENERAL

been spunded off to the nearest rupee. Figures, hav CHIEF EXE

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